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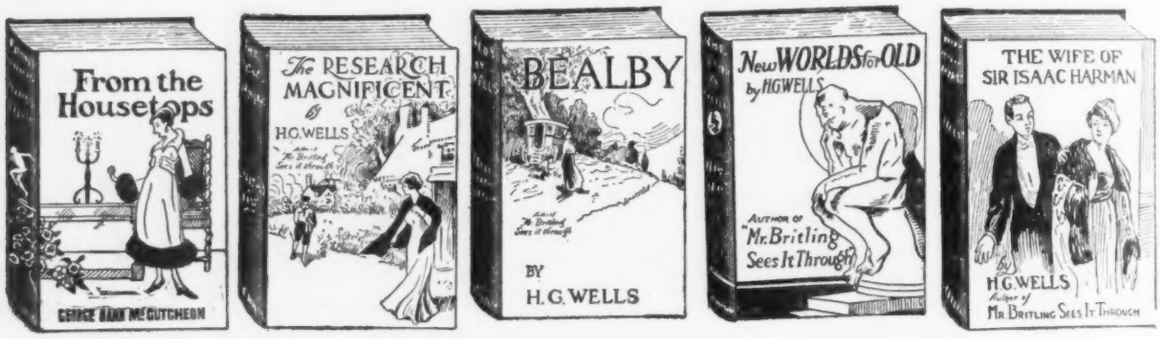

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The Publishers' Weekly
FOUNDED BY F. LEYPOLDT

March 23, 1918

The Editor is not responsible for the views expressed in contributed articles or communications.
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For subscription and advertising rates see first page of Classified Advertising.

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

UNCLE SAM AGAINST PRICE-CUTTING

UNCLE SAM is very strict with his agents against price-cutting and underselling and in defense of fair trade. Postmasters are prohibited by law from selling postage stamps below or above their face value and, altho there seems to be no positive prohibition of law against unofficial under-selling, it would be interesting to see what would happen if an enterprising department store offered stamps at cut prices in limited amounts to draw customers. It has been understood that the rule has been very strict as to the Liberty Loan, altho this cannot go so far as to prevent the sale of bonds at the market price on the Stock Exchange. As to the thrift and war savings stamps, a regulation states specifically that "No agent shall sell any United States thrift stamp at any price other than twenty-five cents for each stamp, nor any war-savings certificate stamp at any price other than the current issue price of such stamp during the month in which sold, as hereinabove specified"; and the applicant who desires to sell any such stamps must sign a printed agreement that he will not sell at any but the stipulated price. Uncle Sam has thus provided in the most thoro manner against underselling and declared himself in favor of price maintenance pure and simple.

Business men are looking with interest to the twenty-seven price maintenance cases now before the Trade Commission, which were collectively made the subject of a public hearing in Washington last fall. Meanwhile the Commission has just lodged a fresh complaint against Sears, Roebuck & Co., not for attempted price fixing, but for *price cutting*, which should cause friends of price maintenance to throw up their caps for Uncle Sam. The Chicago mail-order house has employed sugar as a "leader" and the Trade Commission complains because, forsooth,

> (1) Respondent is selling its sugar at a price much lower than that of its competitors, and thereby imputing its competitors with the purpose of charging more than a fair price for their sugar.
> (2) Respondent has circulated catalogs thruout the country among customers and prospective customers of competitors containing certain advertisements, wherein it is represented that:
> (a) the quality of goods, wares and merchandise handled and sold by its competitors is inferior to that of similar merchandise sold by respondent;
> (b) certain of respondent's competitors do not deal justly, fairly and honestly with their customers;
> (c) respondent can and does buy its commodities in markets which are not accessible to its competitors, and by reason thereof is able to give customers better advantages in quality and price than those offered by its competitors.

Not only is this complaint in entire accord with the principle and purpose of the Stephens bill to "protect the public against dishonest advertising and false pretenses in merchandizing," but it would be hard to find a more clear cut indictment of this whole species of economic grafting which the book-trade, in common with other trades, has been fighting for years. While the Sears, Roebuck complaint is based primarily on the fact that the mail-order house "has been and is using unfair methods of competition in interstate commerce," the hearing on April 11 and subsequent decision by the Commission bid fair to establish a precedent beyond the field of merely interstate commerce.

Meanwhile price maintenance has quit the courts. The decision just handed down by the United States Supreme Court in the case of the Boston Store of Chicago *v.* the American Graphophone Co. has reaffirmed the by now well-known opposition of the courts to any attempt to fix prices by contract. In a supplementary opinion Justice Brandeis, the liberal of the Supreme Court in the matter of price maintenance, stated in part: "I consider that the series of cases referred to in the opinion settles the law for this court. If the rule so declared is believed to be harmful in its operation, the remedy may be found, as it has been sought, thru application to the Congress, or relief may possibly be given by the Federal Trade Commission, which has also been applied to." In other words, price maintenance progress thru the courts has practically come to a standstill. Notice, contract, license and other means have been tried out in turn and each has for the most part met with cold interpretation in the face of existing laws. Future progress, it would seem, must rely frankly upon new legislation in the form of a Ste-

phens bill or upon action by the Federal Trade Commission.

Thus the door is shut in one direction and opened in another for fair play for fair trade. Uncle Sam himself will be the best witness, as we have suggested above, before the Federal Trade Commission and before the committee of Congress in charge of the Stephens bill.

NO New Yorker who has passed Fifth Avenue and Forty-second Street during the past week has escaped knowledge of the fact that there is a tremendous drive on for books for soldiers. The Public Library has put over a big campaign in a big fashion: a ten-foot sign board in front of the library reproduced the splendid soldier poster being employed in the drive by libraries all over the country, sailors have wig-wagged "Books for soldiers" incessantly from pediments above the street level, soldiers have kept a field wireless station crackling, two stands right out by the sidewalks have been piled higher and higher as each day wore on and parcel after parcel of books was added by passers-by, an attractive young woman at a table has taken names and addresses at which the Library is requested to call for bundles of books, and a bluejacket with a megaphone has talked up the campaign to those few who, having neither eyes nor curiosity, might have tried to go past without joining momentarily the always present crowds in front of the book stands. It was a big piece of book publicity—bookselling publicity, too! Probably more New Yorkers learned this week that the world still does read books, and lots of them, than in any other given period in the history of the city. Meanwhile how did the booksellers profit by this publicity? In a shop scarcely a hundred yards from the book hub-bub on the Library steps there was a window display of a war atlas and two war books and in window and store interior a calm disregard of "books for soldiers" seemed to reign. In another store, one of the city's best shops, less than three blocks away and on the "Avenue," the writer asked a clerk why they did not put up some sort of notice that the shop would be glad to forward to the Library up the street all books bought for soldiers, and the clerk replied blankly, "I don't know. I'm not the one to see about that. Go talk to the buyer over there." And so on thru most of the stores the world wagged on blissful and unconscious. In a few stores "neat little placards" announced that the books below might be purchased for soldiers—while the library was plastering the city with neat big posters in full colors four feet high and three feet wide.

TIMID souls in our book-trade may well take heart from a sentence in a letter from a London publisher, received this week, in which he says, "We are selling books here as they have never sold before." "But," he continues, "paper difficulties present a very serious problem; for instance, paper that used to cost 2¼d. before the war is now 1s. 3d., and cannot be obtained at that." While manufacturing conditions here may become more difficult as the war wears on, it is safe to say that conditions here can never rival those now confronting the trade in England; meanwhile, with the public asked to buy or give 2,000,000 books in a single week for soldier consumption and with such cheering news of the continued soaring demand in England, the trade can safely face the future with frank, if not unwatchful, confidence. It is of interest to note in passing the following notice pasted in the English edition of Locke's "Red Planet":

"The Publisher offers his apologies to the public for the quality of paper upon which this book is printed. It is, however, the only kind of paper that could be obtained at the moment, and has cost over 300 per cent more than a similar paper would have cost before the War, and 150 per cent more than the better class paper on which Mr. Locke's books have hitherto been printed. It is a War paper for a War book, and the Publisher hopes that by the time a second edition is called for an edition on Peace paper may be available for Locke collectors."

CANADIAN BOOKS

CANADA'S recent loss of two prominent poets, Wilfred Campbell and Dr. John McRae, tho little noticed in America, has received much attention, not only in the Dominion, but in Britain. Dr. McRae had recently risen to fame, chiefly thru "In Flanders Fields," much used in recruiting and half-prophetic of his own death at Boulogne. Campbell, one of the "group of '61," had enjoyed a solid esteem for twenty-five years, ever since the publication of his "Lake Lyrics" and "The Dread Voyage," and had added to it by several dramas and romances, by one of the best descriptions of Canada, and by his editorship of the "Oxford Book of Canadian Verse." Since the death of W. H. Drummond, the inimitable *habitant* poet, this group, according to the New York *Evening Post*, has supplied the deans of Canadian poetry. Some of those surviving, as Bliss Carman and C. G. D. Roberts, are more responsive to changing times than was Campbell, and his death may be held to mark the ending of a stage in Canadian literature. Campbell was one with the old tradition of Canadian poetry—that of Charles Sangster,

Isabella Valancy Crawford, G. F. Cameron, and Archibald Lampman.

Canadian poets are all minor poets, as Canadian novelists are minor. But their vigor has long given their work more than local currency, and no one who did not wish to convict himself of illiteracy would repeat of them Sydney Smith's sneer at American books. Most Canadian poets have been poets of nature, whether as a background to the reflection or to action. Their verse is outdoor, tho they have had a wider range than the poets of the South African and Australian Colonies. The trapper, the forester, the farmer, the prospector, are the chief human figures in Canadian poems. There has been much historical verse, partly inspired by Whittier and Longfellow. Arthur Wentworth Eaton has written with spirit in "Acadian Ballads" of the historically rich Nova Scotian region. Agnes Machar's "Lays of the True North" deal with Indian life. Scattered historical poems, like Roberts's "How the Mohawks Set Out for Medoctec" and William T. Allinson's "Cartier," are frequent. But the Canadian tends to hold to prairies, lakes and mountains, and the exhilaration of the climate. The appeal of Service's verse of Yukon adventure and R. C. Stead's poetry of Alberta, "The Empire Builders," is the appeal of the rough wilderness. Character-verse like Drummond's —every Canadian knows "The Habitant's Jubilee Ode" and "The Cure of Calumette"'—and the verse of Imperial patriotism are out of the main current.

Readily also do Canadian novelists turn to nature and history. The first important Canadian novel was one written around Pontiac's siege of Detroit by a Major Richardson, long before Parkman thought of the theme. The second was Kirby's "The Golden Dog," a romance of old Quebec. Gilbert Parker followed directly in Kirby's footsteps in his first successes, and the names of some of his novels indicate their historical content. Canada's development is not yet sufficiently complex to permit of noteworthy examples of the novel of social life. Moreover, the demand for historical romance or brisk outdoor adventure is as wide as the English-speaking world, while a story of urban Canadian life would mean little outside Canada. Parker has harked back naturally to the time of Phipps in "The Trail of the Sword," and of Wolfe in "The Seats of the Mighty," but has also essayed modern woodland settings, as in "An Adventurer of the North." Roberts, author of the historical "A Sister to Evangeline" on the one hand, likewise wrote "The Heart of the Ancient Wood." The novels of Ralph Connor are narratives of turbulent adventure in the Selkirks or the lumbermen's woods. Nature and adventure mingle again in the novels of Western Canada by John Mackie, once an officer in the Mounted Police.

Both Canadian poetry and Canadian fiction will grow with the growing country. A foundation has been laid which is none too broad, but has the merit of being truly native. Large sections once wild will soon be tamed and settled, exploration of the remaining wilderness completed, and the development of industrial towns pushed much farther. Canadian literature is bound in the near future to reflect the preoccupation with social questions which is pushing to a place beside the old absorption in pioneer tasks. It is to be hoped that it will remain as frankly and unmistakably Canadian as it has been thus far.

THE HIGH COST OF PUBLISHING

THE cost of manufacturing books constitutes, of necessity, an important factor in the possibility of securing for books an extended and profitable sale, and it is, therefore, a matter in which the writers of the books have a very direct business interest. says George Haven Putnam in a letter to American authors in the current *Bulletin* of the Authors' League. Authors, like citizens generally, have had the opportunity of realizing the increased cost brought about by war conditions in nearly all of the necessities of life, but it is possible that the majority of them have not been well informed as to the special effect that these war conditions have had upon the production of books and they may, therefore, have not fully realized how serious has been the interference caused by the war in the business of making and distributing books.

I give below a brief schedule which presents a specification of the increase of prices in the more important of the articles that are required for the making of books:

INCREASED MANUFACTURING COSTS

	Former Price.	Present Average Price
Ordinary "Novel" Paper	$ .04	$ .07½
Coated Paper	.07½	.10
Super-Calendared Paper	.04¾	.09
*Line Cuts; 10 square inches.....	.60	1.00
*Half-tones. One Color; 12 sq. inches	1.50	2.50
*Half-tones. Three Color: Minimum	25.00	40.00
*Half-tones. Four Color: Minimum.	30.00	50.00

* Less 10 per cent in special cases (quantities, etc.).

Electrotypes. A general increase of about 40 per cent.

Printing—Black. A general increase of about 15 per cent.

Process Color Printing. A general increase of about 20 per cent.

Binding. A general increase of about 35 per cent to 40 per cent.

These quotations are based upon the most conservative of the reports that have been secured and collated from different manufacturing establishments in New York. It would be in order with most of these figures to give a rising scale, that is to say for such an item as *four-colored plates*, "from fifty to sixty dollars," and for such an item as *binding*, of from thirty-five per cent to forty-five per cent. The quotations vary, naturally, according to the pressure of work in one establishment or another.

In addition to these substantial increases in the cost of material,—increases ranging from fifteen to seventy-five per cent—the book manufacturers have been called upon to meet large increases in the other outlays required for the production and the distribution of

books. There have been large additions to the cost of freight and of travel, additions which increase seriously the expense of keeping salesmen in the field.

Many capable men have been drawn away from the staffs of the publishing offices, first, as volunteers, and later under the requirement of the draft. The less effective assistants by whom their places have been filled, are in a position to secure, and do secure, larger compensation than was heretofore paid for better work.

Rent, advertising, insurance, the printing of circulars (some publishers utilize these by the hundreds of thousands), wrapping paper and wrapping board, have also gone up very largely in price. The cost of packing cases has been increased from fifty to seventy-five per cent, and under present conditions the outlay becomes of considerable importance in the final cost of distribution.

Authors and publishers are in a measure joint owners of the property that has been produced in the form of a volume. Their relations may be compared with those existing between the farm owner and the farmer who is working the farm on a profit-sharing arrangement.

Under the earlier conditions, the proceeds from a publication in which the author had invested his labor, and the publisher capital plus labor, were shared equally; and a large proportion of the publishing arrangements were made on a "half-profit" basis.

The half-profit system has gradually been given up, at least on this side of the Atlantic, not because it was not equitable in itself, but because it involved expensive accounting in the publishing office and because also it brought questions from time to time as to the method of making up charges and outlays.

The half-profit arrangement has been replaced by the royalty arrangement under which the author's share of the net proceeds comes to him in the form of a payment for each book sold, and it is to be borne in mind that during the last twenty years the author's share has been considerably in excess of the old-time fifty per cent of the proceeds.

Whatever may be the proportion arrived at for the division of proceeds, it remains the case that author and publishers are joint owners in the undertaking, and that their business interests are affected proportionately by every influence which furthers or lessens the prospect of making sales and of securing proceeds. An author whose agreement entitles him to a certain fixed amount for each copy of his book that may be sold, or to a certain percentage of the retail price of such book, is, of course, in a position to say that he is not interested in the cost charges, even tho such charges may be in themselves most exceptional in the conditions under which such book is manufactured and distributed. He may claim that there is no reason why he should be interested in doing anything further than to draw the proceeds from the publication coming to him under the agreement.

It is in order to point out, however, to such author that if the margin of profit remaining for the publisher, after the cost of manufacturing and distribution has been met and the author's royalty has been paid, becomes reduced to a minimum, there is, of necessity, greater difficulty in handling the book effectively.

For many classes of articles, the market selling price can be advanced—and is advanced—proportionately to the cost of production and of handling. For books, however, this is only partly true. There are classes of books as, for instance, that of fiction, in which the selling prices could not be increased without the risk of an unsatisfactory lessening in the sales.

If, however, the cost of the production and the distribution of a book, plus the amount to be paid to the author, makes it necessary, unless the book is to be sold at a loss per copy, to increase the selling price beyond the point that is wise for selling effectiveness, the author is a loser to the extent of the diminution of the sales. This word has to do with agreements that are now in force, and it is for the author to decide whether, under such exceptional conditions, some reconsideration not of the *amount*, but of the *rate* of his royalty, may not, in furthering the effective management of his property, prove of advantage to his own business interest. Such exceptional conditions must in any case have an influence in the shaping of agreements for future books.

The question of the success of publishers in securing an adequate return for their investment and for their skilled labor has a bearing also on the business interests of the author.

The larger the amount of capital that can be tempted to make investments in the publishing business, and the greater the number of capable and solvent publishers who may be ready to come into competition with each other for books possessing commercial value, the better the prospect for the author of securing favorable arrangements and satisfactory returns.

If during any one period the business of publishing books has been so far burdened by exceptional conditions—in the manufacturing cost, in the lessened capacity of the public for the purchase of luxuries, in the expectation of the authors for increased compensation—conditions that must decrease the returns coming from the publisher for each copy of a book sold, there will naturally result a discouragement of investments in the publishing business. Such a result would bring conditions that would be unsatisfactory both to the author and to the book-buying public.

I submit these suggestions for the consideration of my associates in the Authors' League.

FOR ONE THING at least Germany and this war will be thanked by some book-buyers: marble paper is becoming scarce to the point of extinction!

SUPREME COURT DENIES RIGHT TO FIX PRICES BY CONTRACT

IN a decision handed down on March 4 in the case of the Boston Store of Chicago against the American Graphophone Company, the United States Supreme Court reaffirmed previous decisions that a contract cannot be enforced for the purpose of fixing retail prices of patented articles. Chief Justice White, who announced the decision, referred to the case of Bobbs-Merrill Co., A. D. Dick Co., O'Donnell, Victor Talking Machine Co., Motion Picture Patents, etc., as precedents.

Justice White concluded:

"It becomes, we think, unnecessary to do more than say that we are of opinion that the attempt in argument to distinguish the cases by the assumption that they rested upon a mere question of the form of notice on the patented article or the right to contract solely by reference to such notice is devoid of merit, since the argument disregards the fundamental ground upon which, as we have seen, the decided cases must rest."

Justices Holmes and Van Devanter dissented, and Justice Brandeis, while concurring in the opinion of the majority of the Court, squared himself with his previous private expressions of opinion in language as follows:

"Whether a producer of goods should be permitted to fix by contract, express or implied, the price at which the purchaser may resell them, and if so, under what conditions, is an economic question. To decide it wisely it is necessary to consider the relevant facts, industrial and commercial, rather than established legal principles. On that question I have expressed elsewhere views which differ apparently from those entertained by a majority of my brethren. I concur, however, in the answers given herein to all the questions certified; I consider that the series of cases referred to in the opinion settles the law for this court. If the rule so declared is believed to be harmful in its operation, the remedy may be found, as it has been sought, thru application to the Congress, or relief may possibly be given by the Federal Trade Commission, which has also been applied to."

TRADE COMMISSION OBJECTS TO SEARS, ROEBUCK PRICE CUTTING

THE Federal Trade Commission has issued a complaint against Sears, Roebuck & Co. ordering them to appear on April 11 and show cause why they should not be stopped from recent price cutting practices in which they have used sugar as a "leader," thereby using unfair methods of competition in interstate commerce.

Following the preliminary outline of the nation-wide character of the business of the respondent, the complaint continues:

Paragraph III. That the respondent, Sears, Roebuck & Company, in the sale of certain goods, wares and merchandise, in interstate commerce, and more especially groceries, has, for more than two (2) years last past, circulated thruout the various States and Territories of the United States and the District of Columbia, advertisements, offering for sale to the general public sugar at prices of from three to four cents per pound, and that said advertisements are false and misleading, in that they cause customers and prospective customers to believe that respondent, because of large purchases of sugar and because of quick moving stock, is able to sell sugar at a price lower than others offering sugar for sale; whereas, in fact, respondent is selling said sugar at a loss, and its offer to so sell is limited to a definite quantity of sugar and is made only upon the express condition that certain specific amounts of other groceries be purchased therewith, for which respondent receives a price sufficient to give it a profit on the combined sale, including the sugar.

Paragraph IV. That the respondent, Sears, Roebuck & Company, has, for more than two (2) years last past, circulated thruout the States and Territories of the United States and the District of Columbia the advertisements heretofore referred to, and more particularly described in Paragraph III of this complaint, and that said advertisements are false and misleading, being calculated to lead the trade and general public to believe that respondent is selling its sugar at a price much lower than that of its competitors, and thereby imputing its competitors with the purpose of charging more than a fair price for their sugar.

Paragraph V. That the respondent, Sears, Roebuck & Company, with the purpose, intent and effect of harassing and embarrassing its competitors, and destroying their trade and suppressing and stifling competition in the sale of its merchandise in interstate commerce, has, for more than two (2) years last past, sold certain of its merchandise at less than cost, on the express condition that the customer simultaneously purchase other merchandise upon which the respondent makes a profit.

Paragraph VI. That the respondent, Sears, Roebuck & Company, with the purpose, intent and effect of injuring and embarrassing and discrediting its competitors, for more than two (2) years last past, has circulated catalogs thruout the various States and Territories of the United States, the District of Columbia and in foreign countries, among customers and prospective customers of competitors, containing certain advertisements, wherein it is represented that:

(*a*) the quality of goods, wares and merchandise handled and sold by its comeptitors is inferior to that of similar merchandise sold by respondent;

(*b*) certain of respondent's competitors do not deal justly, fairly and honestly with their customers;

(*c*) respondent can and does buy its commodities in markets which are not accessible to its competitors, and by reason thereof is able to give customers better advantages in quality and price than those offered by its competitors.

and that such advertisements and statements are false and misleading and calculated and designed to deceive the trade and general public.

THE HOME SCHOOL FOR BOOKSELLERS

Conducted by Miss Bessie Graham of the Philadelphia Booksellers' School

"To write a book is a task needing only pen, ink, and paper; to print a book is rather more difficult, because genius often expresses itself illegibly; to read a book is more difficult still, for one has to struggle with sleep; but to sell a book is the most difficult task of all."—Felix Dahn, poet, publicist, historian.—From "The Romance of Bookselling" by Frank A. Mumby (Chapman).

LESSON XI.
Booksellers' Problems.

ONE thing that often troubles a bookseller is the frequent identity in title of two books by different authors. Usually the customer who asks for one of these books by its title is unaware of the existence of another book by the same title, and if both books are offered at the same time the difficulty of deciding between them often leads to the sale of neither.

The title of a book can not be copyrighted. It is preempted merely by courtesy among publishers. Titles of forthcoming books are announced as far as possible in advance to avoid duplication, and when a repetition of a title does occur it is usually an oversight. By confusing booksellers, and by perplexing the public, twin titles work to the disadvantage of all concerned.

Some examples of duplicated titles in present demands are*:

"Christine." Alice Cholmondeley. Macmillan.
"Christine: a Fife Fisher Girl." Amelia E. Barr. Appleton.
"Michael." E. F. Benson. Doran.
"Michael: a Brother of Jerry." Jack London. Macmillan.

Besides these cases of identical titles, there are other instances of titles of marked similarity, which cause equal confusion.

"The Middle Years." Henry James. Scribner.
"These Middle Years." Katharine Tynan. Houghton.
"Between Two Worlds." Philip Curtiss. Harper.
"Sonia: Between Two Worlds." Stephen McKenna. Doran.
"Jerry." Arthur Stanwood Pier. Houghton.
"Jerry of the Islands." Jack London. Macmillan.
"The Wingless Victory." M. P. Willcocks. Macmillan.
"The Winged Victory." Sarah Grand. Appleton.
"His Family." Ernest Poole. Macmillan.
"The Family." Elinor Mordaunt. Lane.
"Wolf Lure." Agnes and Egerton Castle. Appleton.
"Wolf Breed." Jackson Gregory. Dodd.

Another chance for the confusion of booksellers arises in the case of authors of like name.

[* The abundant crop of "Over Here," "Over There," and "Out There" titles appearing this spring will cause great confusion and many mistaken orders, which cost a book-store money and often irritate customers—even where they may themselves have ordered the book of the bookseller under an incorrect or partial title. Remember that a bookseller is expected to be omniscient and turn to the Spring Announcement Number of the PUBLISHERS' WEEKLY and distinguish carefully among the various "Over Here," "Over There," "Out There" entries.—EDITOR PUBLISHERS' WEEKLY.]

Can you distinguish off-hand between Amelia Burr and Amelia Barr? Have you the works of the Benson brothers properly assorted in your mind? Do you know who George W. Russell is and who George W. E. Russell is? If not, make tables like the following:

BARR, MRS. AMELIA EDITH. 1831—
"All the Days of My Life: An Autobiography." Appleton.
"Joan." Appleton.
"Profit and Loss." Appleton.
"Christine: a Fife Fisher Girl." Appleton.
(Also 23 titles published by Dodd.)

BURR, MISS AMELIA JOSEPHINE.
"Judgment. A One Act Play in Verse. Four Seas.
"Sylvander and Clarinda." Doran. (Being the love letters of Robert Burns and Agnes M'Lehose edited by Miss Burr.)
"Life and Living: a Book of Verse." Doran.

BENSON, EDWARD WHITE. Late Archbishop of Canterbury.
"God's Board." Dutton. (A series of Communion addresses.)

BENSON, E. F.
"The Tortoise." Doran.
"Freaks of Mayfair." Doran.
"Michael." Doran.
"The Book of Months." Harper.
"Princess Sophia." Harper.
"The Vintage." Harper.
"The Challoners." Lippincott.
"Thorley Weir." Lippincott.
"Dodo's Daughter." Century.
"Winter Sports in Switzerland." Dodd.

BENSON, REV. ROBERT HUGH.
"Lord of the World." Dodd.
"Oddsfish." Dodd.
"Loneliness." Dodd.
"Confessions of a Convert." Longmans.
"Sermon Notes." Longmans.
"Maid of Orleans; a Drama." Longmans.
"Upper Room; a Drama of Christ's Passion." Longmans.

BENSON, ARTHUR CHRISTOPHER.
"Alfred, Lord Tennyson." Dutton.
"The House of Quiet." Dutton.
"The Thread of Gold." Dutton.
"Escape and Other Essays." Century.
"Father Payne." Putnam.
"Hugh: Memoirs of a Brother." Longmans.
"Life and Letters of Maggie Benson." Longmans.

RUSSELL, GEORGE W. "A.E."
"Collected Poems." By A. E. Macmillan.
"Imaginations and Reveries." Macmillan.
"The Irish Home-Rule Convention." By George W. Russell. Macmillan.
"The National Being." By A. E. Macmillan.

RUSSELL, RIGHT HON. GEORGE W. E.
"Politics and Personalities." Scribner.
"Portraits of the Seventies." Scribner.
"Matthew Arnold." Scribner. (Literary Lives.)

Practice in Accuracy.

Here are a few typographical errors gathered from publishers' catalogs. As every bookseller may some day be called upon to compile a catalog, these errors will repay his careful attention and avoidance:

Mrs. Humphrey Ward.
Anderson's Fairy Tales.
The Noble prize for Literature.
Macauley's Lays of Ancient Rome.
Fitz Gerald's translation of Omar.
Stevenson's Kidnaped.
A Crown of Wild Olives.
The Book of Revelations.
William Butler Yeates.
Spencer's Fairy Queen.

Louis Carroll's Cruise of the Snark.
Elizabeth Stewart Phelps Ward.
Edgar Allen Poe.
The Awakening of Helena Ritchie.
Lowell's Bigelow Papers.
Jane Austin's novels.
The House of Seven Gables.
Mrs. Gaskill's Cranford.
Jessie Wilcox Smith.
William DeMorgen.
Sir Thomas Moore's Utopia.
Alfred Austen, Poet Laureate.
George Meredith's Egotist.
Pantomine plays.
Herbart Spenser.
Innocence Abroad by Mark Twain.
John Biglow's Life of Franklin.
Adolphua Greeley, the Artic explorer.
James Ford Rhoades, the historian.
O'Henry was the pen name of W. S. Porter.
Brete Hart wrote the Heathen Chinee.
Albert Biglow Payne.
Kenneth Graham wrote Dream Days.
Jacknapes by Mrs. Ewing.
Daniel DeFoe.
Eden Philpotts wrote Old Delabole.
Jane Adams of Hull House.
Synge's play "The Riders to the Sea."
Evelyn Inness by George Moore.
Jeffrey Farnol.
Locke's novel, Jaffrey.
The Life of George Innes.
Marjery Daw by Aldrich.
The Star Spangle Banner.
Bromleigh Neighborhood by Alice Brown.

Questions on the Weekly Record of March 16.

1. What Danish trilogy is now complete in translation?
2. What Dutch trilogy has also been translated?
3. Of what nationality were the Nobel Literature Prize winners in 1918?
4. Name a new war book by a soldier who fought under three flags.
5. Name two other similar soldier records of fighting under four flags and flying on three fronts.
6. What new book of statistical records of English women in war work has been published?
7. Mention other books on English women war workers published by Crowell and by Arnold Shaw, and by Oxford Press.
8. What new book describes American women in war work?
9. Name a new book of collective biography of British generals.
10. What volume by A. G. Gardiner in the *Wayfarer's Library* is similar to this?
11. Name a new book by the author of
    "Witte Arrives."
    "Acres of Diamonds."
    "The Banks of Colne."
    "The Bolsheviki and World Peace."
    "Loneliness." "Oddsfish." (Kenedy and Dodd).
12. Name a new translation of a work by the author of the "Three Musketeers."
13. What new book translated from the French would be of interest to readers of "On the Threshold of the Unseen" (Dutton)?
14. What other works on this same subject can you name by
    Edward C. Randall—Knopf.
    Katharine Bates—Dutton.
    Edward Clodd—Clode?
15. Give the title of a new book on
    the English constitution;
    early American drama.

BOOK-TRADE ASSOCIATIONS

Author of "Getting the Most Out of Business" to Address Convention

An address by E. St. Elmo Lewis, the well-known business promotion expert, known to the trade as author of "Getting the Most Out of Business," a business book best-seller, will be one of the features of the coming convention of the American Booksellers' Association.

Ladies' Night in Philadelphia

The annual Ladies' Night of the Booksellers' Association of Philadelphia was held Saturday evening, March 16, in the Hotel St. James ballroom with an attendance of about one hundred and fifty members and guests.

Between courses James W. Le Gallez, formerly with George W. Jacobs but now with the Philadelphia *North American*, led the orchestra and had no difficulty in persuading the diners to join in the choruses of the popular airs. After the last course some of the musical members of the association led the singing of the following parody, "The Old Gray Mare":

Oh! Jim Le Gallez, he
Ate biography,
Drank geography,
Talked lexicography;
Jim Le Gallez, he
Sold bibliography,
Down in the Jacobs store.
Down in the Jacobs store!
He isn't there no more!
But—Jim Le Gallez, he
Ate biography,
Gobbled geography,
Lapped lexicography;
Jim Le Gallez was a
Walking bibliography,
Down in the Jacobs store!

Then, when President Jacobs arose and tried to restore order the company arose and sang:

Oh, prexie, you're a friend of mine,
Oh, prexie, you're a friend of mine,
You and this association
Coupled up can lick all creation.
Oh, prexie, you're a friend of mine!

Captain R. Hugh Knyvett, author of "Over There with the Australians," to be published by Scribner's April 12, was then introduced by Mr. Jacobs. Captain Knyvett has served as a scout and intelligence officer in Egypt, at Gallipoli and on the western front, and he related not only his own thrilling experiences but something of what the Australians are doing in the war. Captain Knyvett is on his honeymoon, and his wife was introduced as the "head of the house of Knyvett" and she told something of the Red Cross work in which she had been engaged.

At the conclusion of the dinner the floor was cleared and dancing followed.

Among the guests from out of town were William H. Arnold of the Syndicate Trading Co., Whitney Darrow of Charles Scribner's Sons, George W. Jacobs' son, now in the army, Robert Shackleton, author of many books of travel, and Joseph Green of Little, Brown & Co.

New York Booksellers Hear Inspiring Talk

In reality the March dinner of the New York Booksellers' League, on the evening of the twentieth, should be captioned "Annual Election of Officers," but every other event of the evening paled into insignificance in the face of the rousing talk by Captain R. Hugh Knyvett, Anzac Scout and Intelligence Officer in the Fifteenth Australian Infantry and author of the forthcoming Scribner book,

"Over There with the Australians." Captain Knyvett, seemingly scarcely more than a boy, is a rare combination of the frank hail-fellow and the clean cut, straight thinking university man. He went to Gallipoli with the first reinforcements and stayed until the evacuation when he, along with the other Australians, was shifted to the western front. He landed at Gallipoli a private and won his commission almost immediately for distinguished service in action, and that he has had a rare chance to see the unusual is evidenced by the fact that his work has kept him crawling in No Man's Land peeping into enemy trenches, and that when he finally received the twenty wounds which have invalided him out of the army he was scouting back of the German second line trenches.

It was the fiery earnestness of the message which Captain Knyvett is bringing from the manhood of Australia to the men of America, perhaps even more than his unusually fascinating personal experiences, that brought the membership of the League to its feet after his talk in the greatest ovation to a speaker that the League has witnessed in recent years. You're a clean fighter, a clean thinker, and a man to your fingertips, Captain Knyvett, and if your book is a sample of you—as it cannot help but be—it should be read by every American with eyes to read!

Before the speaking began H. C. Kinsey, the popular Doubleday, Page traveler, was unanimously elected to succeed Frank Bruce, as president for the coming year. As a result of the balloting to fill the six vacancies in the Board of Managers the following were elected: Charles E. Butler, John A. Holden, Louis A. Keating, D. J. O'Connell, R. E. Sherwood and A. Wessels.

Mr. Wessells read the following report:

TWENTY-THIRD ANNUAL REPORT OF THE BOARD OF MANAGERS OF THE BOOKSELLERS' LEAGUE

The Board of Managers again submits a report of the League's activities for the past year, because it is so stipulated in our Constitution and thus has become an annual custom.

In the report for the year ending March, 1917, the Board offered various suggestions and requests, not because they were customary but because they were necessary; the same suggestions and requests are repeated, having become more necessary in the year elapsed.

Our membership shows a further decrease. Against a membership in 1916 of 280, we now have 268; of these 18 are in service and four honorary members. During the year we admitted 33 new members, and lost 45, of these 23 by resignation, consequently the Board repeats its call on all members for an earnest effort to build up our membership. Application blanks are gratis and when signed with dues attached will be gratefully and promptly acknowledged.

The Treasurer submits the following report:

TREASURER'S ANNUAL REPORT

Year ending March 1, 1918.

RECEIPTS		
Balance March 1, 1917	$706.73	
Membership Dues	1321.00	
Employment Bureau Fees	9.45	
Dinner Guest Tickets	183.50	
Refund from School Committee	19.15	
Special Liberty Loan Collection	50.00	
		$2289.83
PAYMENTS		
a/c Monthly Dinners	$1344.45	
a/c Managers' Meetings	51.55	
Treasurer's Bond	2.50	
Treasurer's Honorarium	50.00	
Printing and Stationery	152.57	
Advertising	27.50	
Prizes and Expense of Contest	63.20	
	$1691.77	
Purchase Liberty Loan	250.00	
		$1941.77
March First Cash Balance		$348.06

Our balance as represented by cash on hand does not compare unfavorably with the balance of 1917, but it must be noted that all this balance is not available, because of subscriptions to Liberty Bonds amounting to $250.00.

The Board is very confident that the members are heartily in accord with the subscriptions and should the Board so decide will raise no objection to a dinnerless month.

The high average attendance at our dinners, reaching high water mark, 193, at the November dinner, while gratifying to the Entertainment Committee, together with the increase in cost explains the decrease in our balance.

The Board reports with regret the resignation as Treasurer of Mr. W. T. Haskell, who served in that capacity for five years with untiring fidelity and success. The Board will heartily welcome a volunteer sufficiently earnest to promote the interest of the League to act as Treasurer. Every member is capable of filling the office if he will devote the time and labor.

The Entertainment Committee assisted by the President and others, provided speakers of national reputation for our monthly dinners. Those who attended will remember the dinners of the past season for unusually excellent programs provided. Except as a matter of official record, and as such a slight courtesy to our guests, it is unnecessary to mention their names. At the October dinner, the speakers were Captain Ian Hay Beith and the Honorable Hugh Gibson, Secretary of the American Legation at Brussels. At the November dinner, the Honorable James W. Gerard addressed the League and told many interesting things about war conditions in Germany, followed by Mr. Henry Rood. In January, Corporal R. Holmes spoke of his experiences in the trenches. February, as usual, was "Ladies Night." Mrs. Kenneth Kenneth-Brown, "Demetra Vaka," told of history in the making, while Lieutenant Bert Hall, who has seen more fighting in the air than any living man, held his audience spellbound long after his allotted time.

By their presence as a body, the officers of the newly organized Womans National Book-

sellers Association, honored the League on "Ladies' Night."

Again the League expresses its thanks to the PUBLISHERS' WEEKLY, and *Bookseller, Newsdealer and Stationer,* for recording so fully the dinners and items of interest connected with the League.

Mr. Schulte submits the following report:

REPORT OF THE EMPLOYMENT BUREAU

RECEIPTS		
9 Registrations at 25c each	$2.25	
5 Positions Secures Fees	6.60	
Total Receipts		$8.85
By check to Booksellers' League to balance		8.85

"Owing to war conditions the number of applicants for positions during the past year has been very small, while the requests for help, which I was unable to supply, have been large. In addition to the situations secured, shown by the financial report, I placed a young man sent by the Booksellers' Association of Norway, in a good position, but charged no fee."

Mr. Huebsch for the School Committee reports as follows:

"The Committee on Booksellers' School report that owing to the West Side Young Men's Christian Association's decision to restrict its educational facilities to men, it became necessary to abandon the Course in Bookselling which hitherto had been open to men and women. Plans for resuming the course under other auspices are under way and it is hoped that a course of some kind may be given during the Spring.

"Nevertheless, the Committee has not been inactive tho its achievements have been general rather than specific. It has held consultations with various agencies and representatives of organizations that plan to introduce bookselling training and this quiet work holds promise of future results. There is a possibility of a course in bookselling at the Brockton, Massachusetts, Y. W. C. A.; at Western Reserve University in connection with its Library School, and similar plans are under consideration by other library schools.

"The Chairman is co-operating with a like committee of the American Booksellers' Association and he has been made a member of the Council of Department Store Education, which includes the directors of the educational activities of large department stores and members of the public school system. The Chairman succeeded in creating interest in bookselling as a vocation among librarians by addressing the annual meeting of The New York State Library Association at Roscoe, N. Y., last September.

"The Committee is confident that its work is potentially the most important with which the trade has to deal. It is grateful for the support of the board and of the members and hopes for a continuance of their co-operation."

The League, organized February, 1895, shows for its twenty-three years of life, at least in its social activities, good reasons for existence, and while we are proud of the fact that the League started the first school for bookselling, primarily due to the energy of the Chairman of the School Committee, this particular branch of our work has not received the support it deserves from the members.

Our aim always has been to advance the general interest of the trade; it should be the ambition of members as a body not to let younger and more progressive organizations take the lead in this respect, and for us to remain a purely social organization. There must be among our members many who can give valuable suggestions to the Board how the more serious part of our work can be advanced. The Board is not only willing but anxious to receive such suggestions.

Seemingly there is a disposition among our members to let a chosen few look after the interests of the League. The League, however, is a thoroly democratic body and some members who have served long and faithfully on the Board desire to hand over to newer men the direction of the League. In a body of this kind, the infusion of new blood and ideas is not only beneficial but absolutely necessary.

(Signed) A. WESSELS, *Secretary.*

BEST-SELLING BOOKS

ACCORDING to the *Bookman's* lists the six books (fiction) which sold best in order of demand during January were:

1. The Major. Connor. (Doran.) $1.40 205
2. The Dwelling Place of Light. Churchill. (Macmillan.) $1.60 139
3. Extricating Obadiah. Lincoln. (Appleton.) $1.50 104
4. The U. P. Trail. Zane Grey. (Harper.) $1.50 72
5. Christine. Cholmondeley. (Macmillan.) $1.25 70
6. His Last Bow. A. Conan Doyle. (Doran.) $1.35 67

The best-selling war books were:

Over the Top. Empey. (Putnam.) $1.50 283
Private Peat. Peat. (Bobbs-Merrill.) $1.50 240
My Four Years in Germany. Gerard. (Doran.) $2.00 125
All In It. Beith. (Houghton Mifflin.) $1.50 92
Carry On. Dawson. (Lane.) $1.00..... 79
Under Fire. Barbusse. (Dutton.) $1.50 69

According to the PUBLISHERS' WEEKLY concensus the best-selling fiction was:

1. The Major. Connor. (Doran.)..... 137
2. The Dwelling Place of Light. Churchill. (Macmillan.) 91
3. Christine. Cholmondeley. (Macmillan.) 55
4. Extricating Obadiah. Lincoln. (Appleton.) 54
5. His Last Bow. Doyle. (Doran.).... 50
6. The U. P. Trail. Grey. (Harper.)... 49
7. The Salt of the Earth. Sidgwick. (Watt.) 44
8. Missing. Ward. (Dodd, Mead.).... 32
9. Calvary Alley. Rice. (Century.).... 30
10. Sonia. McKenna. (Doran.) 25

11. Long Live the King. Rinehart. (Houghton Mifflin.) 23
The White Ladies of Worcester. Barclay. (Putnam.) 23
12. The Mystery of the Hasty Arrow. Green. (Dodd, Mead.) 20
13. The Light in the Clearing. Bacheller. (Bobbs-Merrill.) 17
The Indian Drum. MacHarg & Balmer. (Little, Brown.) 17
The Soul of a Bishop. Wells. (Macmillan.) 17
14. Laugh and Live. Fairbanks. (Britton.) 14
15. Frenzied Fiction. Leacock. (Lane.). 13
16. Mr. Britling Sees It Through. Wells. (Macmillan.) 12
False Faces. Vance. (Doubleday, Page.) 12
17. The Secret Witness. Gibbs. (Appleton.) 11
18. The Tree of Heaven. Sinclair. (Macmillan.) 10
19. His Family. Poole. (Macmillan.)... 9
The Red Planet. Locke. (Lane.)... 9
20. Vanguards of the Plains. McCarter. (Harper.) 8
The Green Mirror. Walpole. (Doran.) 8

COMMUNICATIONS

Help for Drafted Dealers

New York.

Editor PUBLISHERS' WEEKLY:

I know of several cases where booksellers, not having anyone to take charge of their affairs, are forced to close up their stores on account of being called into army service, and I am sure that with the help of their fellow booksellers, especially in the larger cities, some way could be found of keeping these businesses going while the proprietors are serving our country.

I would suggest that you write an article upon it in the PUBLISHERS' WEEKLY, making any suggestion you think advisable, as I am sure that there are a number of patriotic men among us who would be willing to help their fellow booksellers in this crisis.

BOOKSELLER.

Rare Book Missing

Medfield, Mass., Mar. 1, 1918.

Editor PUBLISHERS' WEEKLY:

Recently two copies of Mitchel's "Propositions Concerning the Subject of Baptism" printed in Cambridge, Mass., 1662, have been sold at auction—one by C. F. Libbie & Co., Boston, in October, and one by the Walpole Galleries, New York, in November. Another copy was owned by the Medfield, Mass., Historical Society and was in place in September in the town vault. Since that time it has disappeared. It certainly is not to be identified with either of the copies sold at auction as noted above.

The book is in good condition and, when taken, was bound in old leather. Any information regarding any copy of this work will be gratefully received by

ALBERT E. HYLAN,
Librarian Medfield Historical Society.

$40,000 To Be Raised By New York Publishers

New York, March 20, 1918.

Editor PUBLISHERS' WEEKLY:

The National War Savings Committee has fixed forty thousand dollars as the quota to be raised by the New York book publishers thru purchases of War Savings Stamps. It will apparently be impossible to reach this sum unless fully twenty-five houses or individual publishers invest, each, in the limit permitted by law—$828 in March, $830 in April, paying the purchaser $1000 at maturity. Thus far five among New York publishers have responded to the Committee's appeal; namely, Mr. A. Victor Barnes, Messrs. Doubleday, Page & Co., Mr. Samuel A. Everitt, Mr. Charles Scribner and the writer.

We need twenty others to help the work of our Committee by adding themselves to the number, thus becoming members of the Government War Savings Limit Investment Society of the City of New York and incidentally providing an example to employees of many houses, who are responding generously and with interest to the Government's call.

I shall be glad to correspond with any New York publisher in this important matter.

FREDERICK A. STOKES,
Chairman, New York Publishers' Division of National War Savings Committee.

OBITUARY NOTES

WILLIAM RICKEY of the Scout Press, Inc., Philadelphia, died at his home in that city on February 11 from the effects of a hunting accident. Twenty years ago he was the traveling representative of Funk & Wagnalls Co., subsequently joining with J. W. Nichols in the formation of a co-operative booksellers' buying and shipping agency in New York with which also a trade paper was published. When this enterprise went out of business after a brief career he formed a partnership with B. W. Dodge as publishers, and later was connected with the Tabard Inn Co., Philadelphia, as manager in turn of several of its various activities.

JUDITH GAUTIER, daughter of Theophile Gautier and one of the few women whose name has been associated with the literature of Paris, died recently. She had a passion for Orientalism, made an extensive study of Chinese and Japanese literature, and music—Wagner in particular. Her first book, "The Book of Jade," published when she was seventeen, under the pseudonym "Judith Walter," was the beginning of a long literary career crowned by membership in the Goncourt Academy. Her other books were: "The Imperial Dragon"; "The Poems of a Dragon"; "Richard Wagner and His Poetic Work"; "The Usurper"; "The Game of Love and of Death"; "The Cruelties of Love"; "The Smile Merchant"; "The Marvelous Tunic";

"La Barynia"; "Les Peuples Etranges"; "Le Paravent de Soie et D'Or"; "Parsifal"; "L'Avare Chinois," 1908; "Collier des Jours"; "En Chine"; "Le Japon"; with Pierre Loti, "Daughter of Heaven."

PERSONAL NOTES

ROBERT MCBRIDE is now in Europe visiting the various battle fronts.

MISS LOUISE T. BOSSONG, formerly with the Macmillan Co., is now with P. J. Kenedy & Sons in their editorial department.

FRED C. HALE, for many years with the Western Book & Stationery Co. as manager of the Fair Book Department, in Chicago, is now with M. A. Donohue & Co., in charge of city sales.

PERIODICAL NOTES

Upton Sinclair's new monthly makes its initial appearance with the April number, edited and published by Mr. Sinclair in Pasadena, California, with the sub-title: "For a clean peace and the internation."

INSTEAD OF PUBLISHING a complete list of all the spring books this year the *Dial* will compile a selected list of the more important publications in the several fields on March 28.

WITH THE MARCH issue the *Bookman* announced a whole flock of innovations, to wit, one new sub-title, *A Review of Books and Life*, a new typographical appearance owing to the use of the heavy stemmed Bodoni type, a new study service for use in schools based on articles in the current issue, a special classification of war books in its list of best-sellers, and a budding fictional department which, successor to the present Echoes department, will be conducted by Edward J. O'Brien under the caption War Echoes.

LITERARY AND TRADE NOTES

NEWBEGIN'S BOOK-STORE in San Francisco started early in February a series of story telling hours for children, conducted by local librarians.

B. W. HUEBSCH is reprinting "The Spy" by Maxim Gorky which has been out of print for some time. The new price will be $1.50.

"CAROLYN OF THE CORNERS" by Ruth Belmore Endicott, which Dodd, Mead & Company published on January 31, is now in its 6th edition.

THERE SHOULD be many sales nowadays for the vest pocket maps published by Rand, McNally at 25 cents. Five of these compact little volumes of the various battle fronts have been published.

THE PUBLIC LIBRARY of Montreal is authorized to spend $25,000 annually for the period of five years for the purchase of books and the librarian asks that American publishers forward complete catalogs to him.

EDWARD J. CLODE announces for early publication what is said to be the first book out of Pershing's army. It is "Making the Best of It: Cheer-Up Letters from a Private with Pershing" by Torrey Ford, son of Sewell Ford, the creator of "Torchy."

ACCEPTING fundamentally that the war must go on until Germany knows that she has failed to justify militarism by success, John Spencer Bassett, in the "Lost Fruits of Waterloo," a forthcoming Macmillan publication, then discusses judicially and historically the pros and cons of the possibility of permanent peace.

RICHARD C. MORSE, for fifty years a leader in the development of the Y. M. C. A., has written "My Life with Young Men," just published by the Association Press, in which he tells of the men and events that have come into his half century of work in the upbuilding of the Y. M. C. A.

THE CENTURY CO. will shortly publish "America After the War" by an American jurist, who prefers to remain anonymous. The author has drawn a tentative sketch of America's political and economic future, with the purpose of preparing the citizen for inevitable conflicts and adjustments to come.

OWING TO A PRINTER'S ERROR the word "lead" was printed for "leaf" in the following section from the new bindery trade rules for New York City in the PUBLISHERS' WEEKLY for February 23: "Dies: The quotation does not cover standard brass dies, whether for ink, *leaf* [italics ours], gold or blank stamping. Etc.

AMONG THE spring publications of Nicholas L. Brown, Philadelphia, are a new edition of "Sonnets from the Patagonian" by Donald Evans; a sixth edition of Frank Wedekind's "The Awakening of Spring"; "The Master," a play by Herman Bahr, and two new volumes by Mitchell S. Buck, author of "Ephemera."

A CONVENIENT single-sheet monthly announcement of the latest French books with descriptions and annotations in English is issued by L'Agence Générale de Librairie et de Publications in a special edition bearing no mention of the firm name and intended for distribution by the American bookseller.

W. L. GEORGE, author of "Literary Chapters," which Little, Brown & Co. are publishing, is best known to American readers as the author of "The Second Blooming," "The Strangers' Wedding" and other novels. Mr. George is now working in the ministry of munitions and will not be represented with another novel until after the war.

NAT GOULD, the British Tommy would tell you, is the author whose books are passed from hand to hand and literally read to pieces in the trenches. The fact that his novels have sold to the number of 11,000,000 in Great Britain backs up Tommy's statement. Nat Gould makes his first appearance in America with "The Rider in Khaki," a story of sport and adventure, to be published by Frederick A. Stokes Co. on March 28.

W. J. DAWSON describes the transformation in the mind of a parent whose three sons

have gone "over there" in "The Father of a Soldier," recently published by the John Lane Co. One of the author's sons is Lieutenant Coningsby Dawson, whose "Glory of the Trenches" is among the same company's spring books.

THE IRISH CHRONICLERS relate many stories of the midnight triumphs of the Saints over temptations, and these stories still linger on in many various forms even to the present day amongst the peasantry. George Moore was fortunate enough to make a friend of Alec Trusselby, a traditional story-teller, and to hear many stories that have come down from generation to generation. In "The Story-Teller's Holiday," George Moore has set down some of these tales just as Trusselby told them, together with other stories of his own telling, so that the student of narrative prose has an opportunity to contrast the methods of the cultured and the uncultured story-teller. The book is issued in a limited edition for private circulation by the Society for Irish Folk Lore thru their agents, T. Werner Laurie, Ltd., 8 Essex St., London, W. C.

BUSINESS NOTES

BERKELEY, CAL.—Philip S. Breck has sold The Gather Gate Book Shop, 2303 Telegraph Avenue, to Samuel Levinson.

BUFFALO, N. Y.—The Shop of Gifts, recently opened by Phyllis S. Wood, includes in its stock books and stationery.

BUFFALO, N. Y.—Moore & Kimball, booksellers and stationers, have sold out to H. A. Meldrum Company.

BURLINGTON, VT.—The trade is urged to see that "Inc." is added to all mail addressed to Hobart J. Shanley & Co., Inc., for, due to the postmaster's ruling, all mail not bearing the "Inc." goes to The Corner Book Store, Mr. Shanley's former business, and the result is a 24 hours' delay.

CHICAGO, ILL.—The Westminster Press of Chicago and the Presbyterian Board of Publications, now located in the Ohio Building, 509 South Wabash Ave., will remove April 1 to 25 North Wabash Ave., opposite Marshall Field.

LONDON, ENG.—The English branch of J. B. Lippincott Co. announce that their quarters at Durham House, John Street, Adelphi, W. C. 2, having been commandeered by the Ministry of Munitions, they have moved to 22 Henrietta Street and 34 Bedford Street, Strand, W. C. 2.

LOS ANGELES, CAL.—The Cannell-Smith-Chaffin Co., booksellers, have changed their name to Cannell & Chaffin, Inc.

MONTREAL, CAN.—F. E. Grafton & Sons, booksellers and stationers, are reported to have assigned.

AUCTION SALES

MAR. 26, 27, AT 10 A. M. AND 2 P. M. (Four sessions.) Catalog of the private libraries of the late David D. Kelly. (1587 lots.)—*Libbie.*

BOOKS AND autographs collected by the late John D. Crimmins totaled $19,122.05 at sales at the Anderson Galleries March 5-7. $6250 was paid by George D. Smith for "The Holy Bible," translated from the Latin Vulgate, Dublin, 1792, in forty-two volumes, the most extensively extra-illustrated copy of the Douai Bible known. The following items were also sold to George D. Smith:

W. S. Baker's "American Engravers and Their Works," Philadelphia, 1875, first edition, extra-illustrated, $150; Bible, London, 1585, on the fore-edge of which is an old and fine reproduction of Da Vinci's "Last Supper," $115; "An Inquiry Into the Authenticity of Various Pictures and Prints," by James Borden, London, 1824, extra-illustrated, $105; "The Croakers," by Joseph Redman Drake and FitzGreene Hallecy, New York, 1860, extra-illustrated, $105; "A Biographical and Critical Dictionary of Painters and Engravers," by Michael Bryan, London, 1816, extra-illustrated, $375; "The Lives of the Fathers, Martyrs, and Other Principal Saints," by Alban Butter, Dublin, 1779, extra-illustrated, $105; "English Bards and Scotch Reviewers," by Lord Byron, New York, 1865, large page copy, extra-illustrated, $235; "The Park and Its Vicinity in the City of New York," by Henry B. Dawson, Morrisania, 1867, in binding by Stikeman, large paper copy, extra-illustrated, $200; "Their Majesties' Servants, annals of the English stage, by Dr. Doran, New York, 1865, large paper copy, extra-illustrated, $375; "Reminiscences of Old New York, or The Past Sixty Years," by Dr. John W. Francis, $325; A volume relating to U. S. S. Constitution, "Old Ironsides," extra-illustrated, with letters and manuscripts of Captain Charles Stewart and of his daughter Delia, the mother of Charles Stewart Parnell, $302; "The Generall Historie of Virginia, New England and the Summer Iles," by Captain John Smith, London, 1627, $251. Other items are as follows: Volume relating to the Jersey Prison Ship at New York during the Revolution, including portraits, views, autograph letters, etc., Morgan J. O'Brien, $225; "Paintings at Hertford House," the Wallace Collection, by A. G. Temple; Paris, Goupil, 1902, $118.

BIBLIOGRAPHICAL NOTES

Catalogs of New and Second-hand Books

Dorbon-Ainé, Paris, France, 19 Boulevard Haussmann. Le Bouquineur catalog mensuel de livres d'occasion anciens et modernes. (No. 99; 1241-2114; 1-173 titles.)

W. & G. Foyle, London, W. C. 2, 121-123 Charing Cross Road. Catalog of surplus copies of new books. (No. 19.)

W. Heffer & Sons, Ltd., Cambridge, Eng. Catalogs of second-hand books comprising books in all classes of literature purchased privately or from libraries. (No. 172; 1998 titles.)

Karslake & Co., London, N. W. 3, 35 Pond St., Hampstead. Catalog: Book-auction records. (No. 15; Pt. 1.)

G. Lemallier, Paris, France, 25 Rue de Chateaudun. Le correspondant des bibliophiles Français et Etrangers. (No. 305, 639-1277 titles.)

Morris Book Shop, Chicago, Ill. Catalog: Choice books. (No. 78.)

John Skinner, Albany, N. Y., 44 No. Pearl St. Catalog: Standard out-of-print books. (No. 286; 129 titles.)

P. Stammer, New York, N. Y., 61 Fourth Ave. Catalog of miscellaneous books including a timely list of books of war, peace and related subjects. (No. 12.)

Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. Where not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n.d.]

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in numerals 4°, 8°, etc.

Abbott, Eleanor Hallowell [Mrs. Fordyce Coburn]. The ne'er-do-much; with il. by Ja. Montgomery Flagg. N. Y., Dodd, Mead. c. 144 p. front. S $1 n.

At a dinner given by a South American millionaire for celebrities only, four guests, two men and two women, decide to keep their identities a secret, yet agree to tell the greatest tragedy of their lives. Two of the stories were fiction; two were truth; no one knew which, and they parted still strangers. They did find out about each other later, and the very young girl and the Ne'er-Do-Much discovered that they must be heroine and hero in another story.

Agar, F: Alfr. Dead or alive; a study of the local church. N. Y. and Chic., Revell. [c. '17] 86 p. D 50 c. n.

Study of the local church with an attempt at constructive criticism.

"Help those women"; a manual for women church workers. N. Y. and Chic., Revell. [c. '17] 83 p. D 50 c. n.

Study of women's work in the church, giving an examination of conditions as they are and a presentation of methods of work conducive to future health and growth.

Alarcón, Pedro Antonio de. El Capitán Veneno; ed. with conversation and composition exercises and vocabulary by Ventura Fuentes and Victor E. François. N. Y., Holt. [c. '18] 6+229 p. front. S 60 c.

Albaugh, B: Franklin. Home gardening; vegetables and flowers; originally published under the title of The gardenette; or, city back yard gardening; the sandwich system. Pt. 1. Vegetable gardening. Pt. 2. Flower gardening. [4th ed.] N. Y., Grosset & Dunlap. [c. '15] 138 p. il. pls. figs. tabs. D 75 c.

All (The) highest goes to Jerusalem; being the diary of the German emperor's journey to the Holy Land; tr. from the French by Fk. Alvah Dearborn. N. Y., Doran. [c. '18] 88 p. il. D 50 c. n.

Satire upon the whole system of German religious hypocrisy. Published first in *Le Rire* about twenty years ago.

Alvord, J: Watson, and Burdick, C: B. Relief from floods. N. Y., McGraw-Hill. 175 p. il. 8° $2 n.

Andrews, Lt. Col. Lincoln Clarke. Leadership and military training. Phil., Lippincott. [c. '18] 191 p. S $1 n.; limp leath. $2 n.

Study of the principles and qualities of leadership, showing both commissioned and non-commissioned officers how to handle men. Attempts to explain the spirit of the service.

Atlantic (The) Monthly. Atlantic classics; second series. Bost., Atlantic Monthly Press. c. 308 p. 12° $1.25

Avery, Mrs. Lillian Mabel Higgins. Gems of thought; verse. Bost., Roxburgh Pub. [c. '17] 177 p. 12° $1 n.

Ayscough, J: [pseud. for Bp. Fs. Browning Drew Bickerstaffe-Drew] The tideway. N. Y., Benziger. c. 401 p. D $1.50 n.

Short stories including: The sacristans; The lady of the Duneshore; Old wine and new bottles; A Franco American encounter; For surmise; The awakening of Miss Girvan; A prelude in prose; Maneuvers. Author is a priest now at the front.

Babcock, Maj. G: D., and Trautschold, Reginald. The Taylor system in Franklin management; application and results; with a foreword by Carl G. Barth. N. Y., Engineering Magazine Co., 6 E. 39th St. '17 20+245 p. il. fold. pls. diagrs. (part fold.) forms 8° (Industrial management lib.) $3 n.

Baldwin, Harold. "Holding the line." Chic., McClurg. c. 12+305 p. il. pls. por. diagrs. D $1.50 n.

Pictures and observations of life in the training camp and the trenches. Author is sergeant of the First Division, Canadian Expeditionary Forces.

Balz, Alb. G. A. Idea and essence in the philosophies of Hobbes and Spinoza. [N. Y., Lemcke & Buechner.] c. 86 p. O Columbia Univ. archives of philosophy, 10) pap. $1 n.

Barbour, Ralph H: Keeping his course; il. by Walt Louderback. N. Y., Appleton. c. 285 p. col. pls. D $1.35 n.

Toby Tucker, son of a poor boat builder, resolves to go to the school which his well-to-do friend, Arnold Deering attends and he sets about earning the necessary money. His work does not interfere with good times, however, and he and his friend organize rival baseball teams. An adventure which completes his funds for school makes the climax.

Besant, Mrs. Annie Wood. The ancient wisdom. 1st American ed. Hollywood, Los Angeles, Cal., Theosophical Bk. Concern. 328 p. pl. 12° $1.50 n.

Karma. 1st American ed. Hollywood, Los Angeles, Cal., Theosophical Bk. Concern. 77 p. 16° (Theosophical manuals, 4) 50 c. n.; pap. 35 c. n.

Man and his bodies. 1st American ed. Hollywood, Los Angeles, Cal., Theosophical Bk. Concern. '17 111 p. pl. 16° (Theosophical manuals, 7) 50 c. n.; pap. 35 c. n.

Best, Susie M. Egypt and her neighbors. N. Y., Macmillan. c. 12+185 p. il. D (World famous stories in historic settings) 60 c. n.

Stories are a weaving together of fact, fable, fiction and legend of the different countries put into simple language.

Glorious Greece and imperial Rome. N. Y., Macmillan. c. 7+225 p. il. D (World famous stories in historic settings) 60 c. n.

Merry England. N. Y., Macmillan. c. 12+185 p. il. D (World famous stories in historic settings) 60 c.

The nations of western Europe. N. Y., Macmillan. c. 12+183 p. map D (World famous stories in historic settings) 60 c. n.

Bever, Mrs. Lavinia Silliman. The quest of bells; il. from photographs taken by the author. Cedar Rapids, Ia. [The Torch Press] '17 c. 79 p. il. pls. por. 8° $1.50 n.

Bible. Portuguese. A Biblia Sagrada; contendo o Velho e o Novo Testamento: traduzida em Portuguez pelo Padre Joao Ferreira D'Almeida. Ediçao revista e corrigida. N. Y., Am. Bible Soc. '16 849+274 p. D 60 c. n.

Binford, Eliz. Harrison. The little boy of Good Children's Street; or, how Fardee won the Victoria Cross. Chic. and N. Y., Rand, McNally. '17 c. 31 p. il. pls. D bds. 50 c.

Story of a little boy who in spite of his sickness remained brave and cheerful in order that he might win the Victoria Cross.

Brewer, J: Marks. The vocational-guidance movement; its problems and possibilities. N. Y., Macmillan. c. 11+333 p. (17¼ p. bibl.) D $1.25 n.

Study of problems and means of vocational guidance. Glossary. Index. Author is head of Department of Psychology and Education, Los Angeles State Normal School.

Brown, Arth. H., and Smith, Fk. Wade. The call to arms; a manual for men preparing for the national army camps. N. Y. and Cin., Abingdon Press. [c. '18] 126 p. T pap. 10 c. n.

Brown, Demetra Vaka [Mrs. Kenneth Brown]. In the heart of German intrigue. Bost., Houghton Mifflin. c. 10+377 p. il. pls. pors. facsms. O $2 n.

Narrative of author's adventures during her visit in 1916 to Greece, her native land, in an attempt to reconcile Venizelos and King Constantine and save Greece for the Allies. In Greece she had many interviews with King Constantine and Venizelos.

Brown, Mrs. Raymond, and Catt, Mrs. Carrie Chapman. Your vote and how to use it. N. Y., Harper. [c. '18] 262 p. S 75 c. n.

Information for the woman voter in regard to essentials of good citizenship and how to use her vote to best advantage. First author is chairman of organization of New York State Woman Suffrage Party. Second author is president of the National American Women Suffrage Association.

Burley, G: W: Machine and fitting shop practice. v. 1, Measurements and gauging; setting-out; vice work, clipping, filing and scraping. N. Y., Van Nostrand. 222 p. il. tabs. 12° (Broadway ser. of engineering handbooks, v. 28) $2 n.

Burritt, Arth. W., and others. Profit sharing; its principles and practice; a collaboration. N. Y., Harper. c. 10+328 p. O $2.50 n.

Principles of profit sharing and experience of those who have applied them successfully. Collaborators are: E. F. Gay, dean of Graduate School of Business Administration, Harvard University; A. W. Burritt, treasurer of A. W. Burritt Co. of Bridgeport, Conn.; H. S. Dennison, president of the Dennison Manufacturing Co.; R. E. Heilman, professor, School of Commerce, Northwestern University; and H. P. Kendall, president of the Lewis Manufacturing Co., and treasurer of Plimpton Press.

Carlyle, T: Past and present; with introd. and notes by Edn. Mims. N. Y., Scribner. [c. '18] 33+363 p. S (Modern students' lib.) 75 c. n.

Cary, Austin. Manual for northern woodsmen. 5th ed. rev. Cambridge, Mass., Harvard Univ. c. 302 p. tabs. 16° $2.50 n.

Chase, Dan. Flood tide; front. by W. B. King. N. Y., Macmillan. c. 358 p. D $1.50 n.

Forced by circumstances into a business career, John Coffin, student and dreamer, makes good in the worldly sense. His love affair fares not so well, however. Elizabeth, to whom he is engaged, and he quarrel, but after twelve years John is still unable to forget her. He drifts into an engagement with a girl years younger than himself, but finally she confesses that she loves another and Elizabeth, just in time, changes her mind.

Couperus, Louis Marie Anne. Old people and the things that pass; tr. by Alexander Teixeira de Mattos. N. Y., Dodd, Mead. c. 388 p. D $1.50 n.

Story of Dutch life of to-day in same style as author's *Small Souls* series. Central figures are Lot's grandmother, a woman of ninety-seven, and Grandpa Takma aged ninety-three, grandfather of Elly whom Lot marries. These old people are always conscious of a tragedy of the past of which they believe they hold the secret. All the many characters of the story feel the mystery and at length they, too, learn about the murder in Java, so many years ago.

Craig, Matthew. Maktoub; a romance of French North Africa. N. Y., Putnam. c. 7+417 p. D $1.50 n.

Marriage of attractive New York girl, Sabine, to Madrillos, of Tunis, at the time of Italy's war on Tripoli. "Timmy," her American lover, sees her depart with misgivings. Her life in Tunis sweeps Sabine into the Moslem atmosphere, and she becomes fascinated by a native Kadhi. After several dangerous escapades, escapes, and an uprising of the *fellahin* in which Madrillos is killed, Sabine returns to America escorted happily by Timmy.

Crawley, Edn. Schofield, and Evans, H: Brown. Analytic geometry. Phil., E. S. Crawley. 14+239 p. tabs. diagrs. 12° $1.60

Crosland, T. W. H. The English sonnet. N. Y., Dodd, Mead. [n. d.] 275 p. O $3 n.

Propounds a new theory of the sonnet and traces its development from Chaucer's day to our own, with a detailed discussion and criticism of its forms and subject matter.

Crouse, W: H. What is truth?; doctrine which drops as the rain and distills as the dew; gospel truth clearly set forth in a series of discourses. Statesboro, Ga., Primitive Herald. c. 250 p. il. pls. 12° $1

Curtiss, Mrs. Harriette Augusta, and Curtiss, Fk. Homer. Realms of the living dead; a brief description of life after death; transmitted from the teacher of the O. C. M. Phil., Curtiss Philosophic Bk. Co., 1731 Chestnut St. '17 c. '18 252 p. 12° $1.35 n.

Dale, Alan [pseud. for Alfr. J. Cohen]. When a man commutes; il. by H. B. Martin. N. Y., Dodd, Mead. c. 201 p. D $1.25 n.

Observations of a humorist who is induced to invest in some Long Island lots, and presently becomes initiated in all the vagaries, the joys and the tragedies of suburban life.

Davis, Kary Cadmus. School and home gardening; a text book for young people, with plans, suggestions and helps for teachers, club leaders and organizers. Phil., Lippin-

cott. [c. '18] 17+353 p. il. figs. D $1.28 n.
Author is of Knapp School of Country Life and George Peabody College for Teachers.

Dawson, Coningsby W: The glory of the trenches; an interpretation; with an introd. by his father, W. J. Dawson. N. Y., J: Lane. [c. '17-'18] 141 p. front. D $1
Interpretation of the religion of the trenches by novelist, now lieutenant, Canadian Expeditionary Forces.

DeLong, Arth. Hamilton, D.D., and DeLong, Rev. Allen P., comps. and eds. Tributes of great men to Jesus Christ. N. Y. and Chic., Revell. [c. '18] 126 p. col. mounted front. pls. pors. D 75 c. n.
Collection of the sayings of great men concerning Jesus Christ.

Dibble, S: E: Elements of plumbing. N. Y., McGraw-Hill. 170 p. il. 12° $1.50 n.

Dickens, C: The adventures of Oliver Twist; ed. with introd. and notes by Fk. W. Pine. N. Y., Macmillan. c. 34+472 p. por. T (Macmillan's pocket classics) 25 c. n.

Dodge, H: Irving. Skinner's big idea. N. Y., Harper. [c. '18] 79 p. D bds. 50 c. n.
Skinner, the same man as the hero of "Skinner's Dress Suit" and "Skinner's Baby," has a big idea. His partners want to let the older men on their staff go, but Skinner rejuvenates them by increasing their responsibilities. The plan works well and when conscription falls, the partners realize Skinner's wisdom.

Drinkwater, J: Poems 1908-1914. N. Y., Dodd, Mead. 119 p. por. D $1.25 n.
Collection of lyrics selected by author from his four books of poems published between 1908 and 1914.

Enelow, Rev. Hyman Gerson. Faith of Israel. Cin., Dept. of Synagog and School Extension. '17 c. '18 50 c. n.

Ennis, Lt. Col. W. P. Elementary notes for the field artillery driver and cannoneer. Phil., Lippincott. c. 111 p. il. 12° $1 n.

Epler, Rev. Percy Harold. The life of Clara Barton. [New and cheaper ed.] N. Y., Macmillan. '17 c. '15 17+438 p. il. pls. pors. O $1.75 n.

Epstein, Abraham. The negro migrant in Pittsburgh; a study in social economics; published under the supervision of the School of Economics, University of Pittsburgh. [Pittsburgh, Pa., The author, 1835 Center Ave.] 74 p. tabs. O pap. 50 c.

Extracts from Manual of physical training; as issued by the War Department for use in the United States army; to which is added lectures on the organization of bayonet fighting and physical training; adapted from the regulations in force in the new armies. New ed. N. Y. [G. Sully & Co., 373 Fourth Ave.] ['17 c.] 207 p. il. figs. S 75 c. n.

Farnol, Jeffery. Great Britain at war. Bost., Little, Brown. c. '17-'18 7+167 p. D $1.25 n.
Author, who has recently made the rounds of the battlefields of France, the training camps and the great munition centers and shipyards of England, describes his impressions of these sights and his appreciation of the spirit back of them.

Farrington, E: Irving. The home poultry book. [Food conservation ed.] N. Y., McBride. [c. '13-'18] 15+172 p. il. pls. D $1 n.

Fauzdik, Marvin. The Mardik speller. Kalamazoo, Mich., M. D. Fauzdik. '17 c. 50 p. O pap. $1

Favill, H: Baird, M.D. Henry Baird Favill, 1860-1916; a memorial volume, life, tributes, writings; comp. by his son. Chic., Dr. John Favill. '17 c. 17+640 p. 8° (Priv. pr.)

Federal Council of the Churches of Christ in America. Commission on Inter-Church Federations. The manual of interchurch work; ed. by Roy B. Guild. N. Y., The commission, 105 E. 22d St. '17 c. 224 p. 12° 60 c.

Ferris, G: Hooper, D.D. The immortal aim. Phil., Griffith & Rowland. [c. '18] 69 p. D 50 c.
Sermons on immortality and Christian living.

Fletcher, Byers. Drifting (with Browne). N. Y., Dodd, Mead. 275 p. il. D $1.50 n.
Shad, while convalescing in a British hospital, after the push on the Somme, began to reminisce on paper about the days when the world was at peace. These memories were mixed up mostly with Browne, who had been his boyhood and college companion before he was a comrade in arms. He recalls amusing anecdotes about poor fat Browne, his dog Ajax, Shad's dog Jimmy and their various friends.

Fox, Minerva Carr, comp. The blue grass cook book; with an introd. by J: Fox, jr. New ed., rev. N. Y., Scribner. [c. '04-'18] 42+350 p. D $1.50 n.
New edition features southern corn breads.

Freud, Sigmund. Psychopathology of everyday life; auth. English ed., with introd. by A. A. Brill. N. Y., Macmillan. '17 7+341 p. O $3.50 n.
Throws light on problems of human behavior and demonstrates that the hitherto impassable gap between normal and abnormal mental states is more apparent than real.

Fuller, H: Blake. On the stairs. Bost., Houghton Mifflin. c. 264 p. D $1.50 n.
Life story of two men: Raymond, a banker's son, steadily descends the social staircase thru his own aimless ways; Johnny, the coachman's son, pushes ahead and vigorously sweeps a straight path to success. Ramond watches Johnny's prosperous family; his own divorced wife marries Johnny; his son Albert gradually passes over to the mother's care; and the culmination of Raymond's shame is reached when Albert marries Johnny's daughter.

Funk, Sarah Mae Floyd [Mrs. Elmer Bramwell Funk]. The river; and other poems. [Warsaw, Ind., Warsaw Union.] '17 c. '18 12 p. 8° pap. 50 c.

Garesche, E: F. The world and the waters [verse]. St. Louis, Mo., Queen's Work. c. 112 p. 12° $1

Gibson, Alfr. My poultry day by day. N. Y., Dodd, Mead. '17 333 p. il. pls. plans tabs. O $2.50 n.
Guide for amateur poultry-keeper, telling how, what and when to feed poultry, best methods for making them pay and conditions necessary to success. Index.

Gilbreath, Olive. Miss Amerikanka; a story; il. by Sigismund de Ivanowski. N. Y., Harper. [c. '18] 296 p. mounted pls. D $1.40 n.
Romance of American girl traveling in China. She decides to go to Russia via the Siberian railway, and on the seventeen days' trip finds Dmitri Novinsky, a young Russian nobleman, a delightful companion. During her stay in Petrograd she grows to know and understand the Slav point of view and the flavor of Russian customs. When Novinsky leaves on a dangerous mission to the front "Miss Amerikanka" knows that he will find her waiting on his return.

Gilman, B: Ives. Museum ideals of purpose and method. Bost., Museum of Fine Arts. c. 22+434 p. il. plans 8° bds. $3 n.

Glazebrook, Sir R: Tetley. Science and industry; the place of Cambridge in any scheme for their combination; the Rede lecture, 1917. [N. Y., Putnam.] '17 51 p. D 50 c. n.

Lecture on the part the National Physical Laboratory has played in war-industries. Author is director of the laboratory.

Goodrich, B. F., Rubber Co. A wonder book of rubber; written in the Sales Training Department of the B. F. Goodrich Rubber Company, Akron, Ohio. [Akron, O., The company.] [c. '17] 72 p. il. pls. por. D (Goodrich employees' reading course, v. 1) bds. gratis

Not a scientific treatise, but an attempt to answer many unrelated queries about rubber.

Goodwin, Mary Louise, and Guill, Kate Gordon. Students' handbook of composition. Pt. 1. N. Y., Macmillan. '17 c. 9+22 p. O pap. 25 c.

Greenbaum ,Florence Kreisler. The international Jewish cook book; a modern "kosher" cook book; 1600 recipes according to the Jewish dietary laws with the rules for kashering; the favorite recipes of America, Austria, Germany, Russia, France, Poland, Roumania, etc. N. Y., Bloch Pub. [40 E. 14th St.] c. 12+419 p. O $1.50 n.

Gregg, Fred Marion. Hygiene as nature study; a series of inductive-deductive lessons in hygiene for grades 5, 6, 7 and 8 of the elementary schools. Peru, Neb., The author. [c. '17] 169 p. il. diagr. O $1; pap. 70 c.

Grigg-Smith, Rev. T. The use of the voice. [N. Y., Macmillan.] '17 118 p. figs. D $1 n.

Suggestions for use of the voice directed specially to ministers, teachers, and public speakers.

Gulick, Sidney Lewis, D.D. American democracy and Asiatic citizenship. N. Y., Scribner. c. 12+257 p. O $1.75 n.

Reviews legislative treatment of Japanese and Chinese immigration and naturalization in the past, outlines constructive policy and program for the future, and presents statistics relating to the American and Asiatic problem. Author is secretary of the Commission on Relations with the Orient.

Gunnison, Rev. Nathaniel. An autobiography; with extracts from his diaries, scrap books and public prints; with a sketch of his wife Ann Louisa Foster; prepared for private circulation among their children and grandchildren; ed. by Foster N. Gunnison and Herb. Foster Gunnison. 2d ed. 2 v. in 1. Brooklyn, N. Y., Brooklyn Daily Eagle, Eagle Bldg. il. pors. 8° (Priv. pr.)

Haeckel, Ernst Heinrich Philipp August, and others. Evolution in modern thought. N. Y., Boni & Liveright. '17 289 p. 12° (Modern lib.) 60 c. n.

Hammond, C. S., & Co. Hammond's large scale map of Russia; the most complete map, showing Finland, Courland, Lithuania, Poland, The Ukraine, etc. N. Y. [The author, 30 Church St.] [c. '18] 28 x 34 in. pap. $1

Hammond's new combination large scale war maps of the Western front and Italian front; indexed ed. containing a complete index of over 10,000 names. Scale: 10 m. to 1 inch. N. Y. [The author]. [c. '18] 27+10 p. D pap. $1

Uncle Sam's fact book of the world war; containing a thousand and one facts worth knowing concerning the struggle for democracy; including army and navy organization, insignia of rank, pay rolls, branches of the service, regulating laws, classification under and official record of drafts, etc.; a brief history of the war with chronology and a new dictionary of races of Europe and Asia Minor; large indexed maps of the western front and Italian front, and smaller maps of all other battlefields. N. Y. [The author] c. 8+248 p. il. O $1.50

Harper, S: Alain. Twelve months with the birds and poets; with il. [by] Ralph Fletcher Seymour. [Chic., R. F. Seymour] [c. '17] 295 p. il. pls. 8° $1.50

Harrison Safety Boiler Works. Finding and stopping waste in modern boiler rooms; a reference manual to aid the owner, manager and boiler room operator in securing and maintaining plant economy. v. 2. Phil. [The author, 17 St. and Allegheny Ave.] c. 274 p. il. figs. S limp. cl. $1

Hart, Nina, and Perry, Edna Maude, comps. Representative short stories. N. Y., Macmillan. '17 c. 21+304 p. T (Macmillan pocket classics) 25 c. n.

Harvard University. Faculty of Arts and Sciences. Division of Education. The teaching of economics in Harvard university; a report presented by the Division of Education at the request of the Department of Economics. Cambridge, Mass., Harvard Univ. '17 c. 13+248 p. il. double pl. diagrs. 8° (Studies in education v. 3) $2 n.

Hazlitt, W: Hazlitt selected essays; ed. by G: Sampson. [N. Y., Putnam.] '17 251 p. O bds. $1.10 n.

Contents: My first acquaintance with poets; On the conversation of authors: Of persons one would wish to have seen; On reading old books; On actors and acting; On a landscape of Nicholas Poussin; On the pleasure of painting; The fight; The Indian jugglers; On going a journey.

Herington, C. F. Powdered coal as a fuel. N. Y., Van Nostrand. c. 11+211 p. (11¼ p. bibl.) il. pls. figs. tabs. O $3 n.

Technical book for engineers on the preparation and use of powdered coal.

Herringshaw's city blue book of biography; New Yorkers of 1917; ed. by Mae Felts Herringshaw. N. Y., C. J. Herringshaw, 1328 Broadway. [c. '17] 434 p. 8° $10

Heyliger, W: Don Strong, patrol leader; il. by Walt Louderback. N. Y., Appleton. c. '17-'18 287 p. pls. D $1.35 n.

Boys' story telling how Don Strong, the successful candidate for the Wolf patrol leadership, wins out against trouble-making Tim Lally, and not only secures the silver cup for the Wolves, but succeeds in gaining Tim's loyalty in the end.

Hill, Eliz. Sewell. Western waters; and other poems. Chic., Roadside Press. '17 c. 75 p. 12° $1.25

Hine, Muriel [Mrs. Sidney Coxon]. The best in life. N. Y., J: Lane. c. 365 p. D $1.50 n.
Isoël Dark, dressmaker's model, thru a gift of money under curious and unexpected circumstances is transformed into a young lady of ease enjoying life in Venice. Here she falls in love with young Doran. Isoël had practised some petty deceptions about her humble origin, but tells the whole truth to her lover. He is ready to overlook her lack of position, but is suspicious of the means by which she came by her money until that is satisfactorily explained.

Hobart, Alvah Sabin. Pedagogy for ministers; an application of pedagogical principles to the preaching and other work of the pastor. N. Y. and Chic., Revell. [c. '17] 184 p. D $1 n.
Study of the art and functions of preaching. Author is professor of New Testament interpretation, Crozer Theological Seminary.

Hobson, J: Atkinson. Democracy after the war. N. Y., Macmillan. [n. d.] 215 p. D $1.25 n.
Consideration of the enemies of democracy and an exposition of the fact that if democracy is to advance after the war it must confront reactionary agents in the fields of politics, industry, education and social life. Index.

Holbrook, Maj. Lucius Roy. The mess officer's assistant. 3d ed. Fort Leavenworth [Kan.] U. S. Cavalry Assn. [c. '17] 190 p. 16° $1

Horne, Cyril Morton. Songs of the shrapnel shell; and other verse. N. Y., Harper. [c. '16-'18] 98 p. por. D $1.25 n.
Many of poems were written in the trenches. Author was killed in action, January 27, 1916.

Hotchkiss, Willard Eug. Higher education and business standards. Bost., Houghton Mifflin. c. 109 p. D (Barbara Weinstock lectures on the morals of trade) $1 n.
Informal discussion of the principles determining business standards of morals and efficiency.

Household, H. W. Our sea power; its story and its meaning; with foreword by Lord Beresford. N. Y., Macmillan. '17 17+179 p. il. por. diagrs. S limp. cl. 65 c. n.
Designed as a school reader for pupils in secondary and elementary schools.

Hoyt, C: Wilson. The preparation of a marketing plan; an address delivered before the Department of Business Administration, Yale University. N. Y., The author, 116 W. 32d St. '17 22 p. 8° 50 c.

Hubbard, W. L. Chats with Colorkin. 2d ed. Hollywood, Los Angeles, Cal., Theosophical Pub. c. '09 74 p. il. 8° $1 n.; pap. 75 c. n.

Hughes, Rupert. Long ever ago. N. Y., Harper. [c. '18] 301 p. front. D $1.40 n.
Short stories of the New York Irish. *Contents:* The Murphy that made America; Michaeleen! Michaelawn; Sent for out; Except he were a bird; Long ever ago; At the back of godspeed; Canavan, the man who had his way; The after-hour; The bitterness of sweets; Immortal youth.

Ingersoll, Will E. The road that led home; a romance of plow-land; with some passages from the lives of Henry Nicol, philosopher of Islay; Ernie Bedford, pedagogue; Jim Dover, of the everlasting thirst; and Sioux Ben Sun Cloud, the Scotch-talking Indian; as well as others, not excluding Charlie Tinker of the continuous speech and Ida Bethune of the pale-green smile; Jim is dead. N. Y., Harper. [c. '18] 307 p. col. front. D $1.35 n.
Ernie Bedford comes to teach the country school in a western wheat district and makes himself respected in the locality. One of his pupils makes him a shield for another flirtation and Clara Morton, the girl he loves, is hurt by his apparent desertion, but at length, Ernie and Clara come to a satisfactory understanding.

Jacoby, Harold. Navigation; with a chapter on compass adjusting and a collection of miscellaneous examples. 2d ed. N. Y., Macmillan. [c. '17-'18] 11+350 p. il. figs. tabs. D $2.25 n.

Jenness, Burt Franklin. Service rhymes. El Paso, Tex. [The author, 3418 Fort Boulevard] [c. '17] 103 p. D $1
Short war poems.

Jewish fairy stories; tr. by Gerald Friedlander; il. by Beatrice Hirschfeld. N. Y., Bloch Pub. ['17] 8+88 p. il. D 60 c. n.
Partial contents: King Solomon and the worm; Falsehood and wickedness; The wicked king and his bride; The two jewels.

Jordan, Eliz. Garver. The wings of youth; a novel. N. Y., Harper. [c. '18] 319 p. front. D $1.40 n.
Barbara and her brother Lawrence, tiring of their small western town, make a compact to come to New York and, under assumed names, try to earn a living for one year without communicating with one another. Barbara's pockets are picked her first night there, and she accepts aid from Robert Warren. From there on both brother and sister make a good fight, with satisfactory results at the end of the year when Lawrence has "found himself" as playwright and Barbara has found herself Mrs. Warren.

K., A. M. Beloved; a driftage of love lyrics. Kansas City, Mo., Crafters Pub. [4 Westport Ave.] [c. '18] 24 p. T 60 c. n.; pap. 30 c. n. bxd.

Kahln, Lina. Metaphysics of the supernatural as illustrated by Descartes. [N. Y., Lemcke & Buechner.] c. 65 p. O (Columbia Univ. archives of philosophy, 9) pap. $1

Kelland, Clarence Budington. The source; a novel. N. Y., Harper. [c. '18] 311 p. col. front. D $1.40 n.
Van Yard had never found the right place for his latent energy until he drifted into a New England lumber camp. Svea Nord, daughter of the foreman of the paper mills, inspired him to do something for his country here at the source. A rival manufacturing company was trying to get control of a special kind of paper needed by the government. In the contest into which Van Yard threw himself, Svea at one time believed him a traitor, but events proved his loyalty and saved her love.

Kelsey, Rayner Wickersham. Friends and the Indians, 1655-1917. Phil., Associated Executive Committee of Friends on Indian Affairs. '17 11+291 p. (bibls.) il. pls. pors. 8° $1.50

Kidd, B: The science of power; with an introd. by Franklin H. Giddings. N. Y., Putnam. c. 8+318 p. D $1.50 n.
Book emphasizes necessity for stressing social heredity in the science of civilization rather than overemphasizing the Darwinian hypothesis.

Kimball, Fiske, and Edgell, G: Harold. A history of architecture. N. Y., Harper. [c. '18] 19+621 p. il. figs. plans O (Harper's fine arts ser.) $3.50 n.
Presents history of architecture as a living art to the present day. Gives latest discoveries and researches, modern interpretations and graphic restora-

tions. Glossary. Index. First author is assistant professor of architecture, University of Michigan; second is assistant professor of fine arts, Harvard University.

Kirby, Maj. W: Manual of camouflage, concealment and cover of troops. N. Y., E. N. Appleton, 1 Broadway. ['17] 180 p. T pap. 60 c.

Manual explaining principles and methods of camouflage.

Kozmin, P: A. Flour milling; a theoretical and practical handbook of flour manufacture for millers, millwrights, flour-milling engineers, and others engaged in the flour-milling industry; tr. from the Russian by M. Falkner and Theodor Fjelstrup. N. Y., Van Nostrand. '17 12+584 p. il. figs. diagrs. tabs. plans O $7.50 n.

Author has been for twenty years engaged in industry of milling both as a theoretical and as a practical worker.

Ladd, W: J: Ladd's condensed discount book; containing absolutely correct computations of commercial discounts selected from Ladd's discount book no. 3. New Haven, Ct., Ladd's Discount Bk. [c. '17] 109 p. 16° $1 n.

Levinger, Elma Ehrlich. Jewish holiday stories; modern tales of the American Jewish youth. N. Y., Bloch Pub. c. 192 p. D $1 n.

Partial contents: Judith's candlesticks; A new page; A big mistake; His own succah; The coward; The light that never failed; A brave little olive tree.

Lindsay, S: McCune, ed. Swiss internment of prisoners of war; an experiment in international humane legislation and administration; a report from the Swiss Commission in the United States; with preface by W: Staempfli; introd. by E. Stagg Whitin and [editor]. [N. Y., Lemcke & Buechner.] '17 54 p. O (Columbia Univ. bull. of social legislation, 5) pap. $1 n.

Lipman, F: L. Creating capital; money-making as an aim in business. Bost., Houghton Mifflin. c. 72 p. D (Barbara Weinstock lectures on the morals of trade) 75 c. n.

Informal treatment of the subject of money-making in its moral as well as practical aspects.

Lowndes, Mrs. Marie Adelaide Belloc [Mrs. Frederic Sawry-Lowndes]. Love and hatred. N. Y., Doran. [c. '17] 365 p. D $1.40 n.

Laura and Godfrey Pavely are not happily married. Oliver Tropnell, son of Laura's adopted "Aunt Letty," is in love with Laura who has turned to him in her loneliness. Godfrey himself is fascinated by Katty Winslow, to whom he had once made love and who adores him. Godfrey, on a business trip to London, is killed mysteriously, but it seems proved to have been accidental. A year later, just when Oliver and Laura have been secretly married, the truth gets to the police, thanks to Katty's tireless research, that Oliver murdered Godfrey. Oliver, glad to have bought happiness so dearly, is "accidentally" shot while out hunting to avoid publicity and tragedy for Laura.

The red cross barge. N. Y., Doran. [n. d.] 211 p. D $1.25 n.

Story of the Red Cross in a French town just captured by the Germans. Keller, a young German doctor, falls deeply in love with Jeanne, a French nurse, in charge of her father's Red Cross barge. He cannot understand her aversion to his uniform, nor the possibility of the German army doing wrong. After Keller has seen much of the horror of the German invasion, and much of the Red Cross mercy and kindness, he is mortally wounded by a bursting shell and dies, tended by the loyal but gentle Jeanne.

Mann, A. W. Walks and talks about historic Boston. Cambridge, Mass., Alvin A. Vinal, Puritan Linotype, 65 Austin St. c. '17 586 p. il. $5

Mantle, J. Gregory, D.D. Taps; a book for the boys in khaki. N. Y. and Chic., Revell. [c. '17] 265 p. D $1.25 n.

Deals with salient evils and temptations which await the young soldier just joining the colors.

Martens, F: Herman. Leo Ornstein, the man—his ideas—his work. N. Y., Breitkopf & Hartel, 22 W. 38th St. [c. '18] 89 p. il. por. music 8° $1

Swords and scissors; or, Napoleon caught napping; a military-millinery operetta; music by Will C. MacFarlane. Bost., Ditson. [c. '17] 90 p. Q pap. with 34 p. libretto, $1.25

Mason, Jeremiah. Memoir, autobiography and correspondence of Jeremiah Mason; reproduction of the privately printed edition of 1873; il., annotated, with enl. and rev. index, by G. J. Clark; with an introd. by Oliver H. Dean. Limited ed. Kansas City, Mo., Lawyers' International Pub. '17 c. 15+491 p. pors. 8° $6.75 n.; $7.50 n.; ¾ mor. $10 n. bxd.

Masterman, Rev. J: Howard Bertram. Sunday gospels; studies for the Christian year. [N. Y., Macmillan.] '17 158 p. D $1 n.

Merriman, Mansfield. Elements of sanitary engineering. 4th ed., rev. N. Y., Wiley. 250 p. il. 8° $2 n.

Middleton, Jesse Edg. Sea dogs and men at arms; a Canadian book of songs. N. Y., Putnam. c. 10+104 p. col. front. D $1.50 n.

Book of martial verse.

Miller, Joaquin i. e. Cincinnatus Heine. Columbus; a short cantata for mixed voices; music by E. S. Hosmer. Bost., Ditson. [c. '17] 14 p. Q pap. 25 c.

Mitchell, Mrs. Addie Fouts. Paz and Pablo; a story of two little Filipinos; il. by Elias Goldberg. Yonkers-on-Hudson, N. Y., World Bk. Co. '17 c. 95 p. map D (Children of the world) 48 c.

Gives information about the Phillippines in story form.

Moller, Helen. Dancing with Helen Moller; her own statement of her philosophy and practice and teaching; formed upon the classic Greek model, and adapted to meet the aesthetic and hygienic needs of to-day; ed. by Curtis Dunham; and with an introd. by Ivan Narodny; with 43 full page art plates [1 mounted]. N. Y., J: Lane. c. 115 p. Q $6 n.

Tells principles and philosophy of new movement in dancing with which author is identified. Many of the illustrative photographs were taken by author.

Montant, Alphonse. The Montant method, New York; expressly compiled for the men of the United States army in France; an interpreter and assistant. [N. Y., The author, 490 Broome St.] [n. d.] 51 p. T limp cl. 100 copies, $4

Montfort, Mrs. Nancy Ann Hightower. Nydia and other poems. Kansas City, Mo., Burton Pub. [c. '17] 94 p. 12° $1

Morton, Joshua R. A manual of qualitative chemical analysis. N. Y., Putnam. c. 9+189 p. D $1.25 n.
Author is professor of analytical chemistry in Ohio University.

Moss, Maj. Ja. Alfr. Combined army publications; (Manual for courts-martial, Rules of land warfare, Field service regulations, Small arms firing manual, Manual of interior guard duty, Uniform regulations.) Menasha, Wis., G. Banta Pub. [c. '17] 835 p. il. diagrs. plans O $2.50
Combination of army publications so arranged for convenience. Book has thumb index. Each publication is preceded by its special index.

National Workmen's Compensation Service Bu. Report of the work of the augmented standing committee on workmen's compensation insurance rates—1917; together with a brief account of the history and theory of the making of workmen's compensation insurance rates. N. Y., The bureau, 15 Park Row. 7+173 p. D pap. gratis

Nelson, Godfrey N: Income tax law and accounting, 1918; being a practical application of the provisions of the federal income tax act of September 8, 1916, as amended; the war income tax and the war excess profits tax laws of Oct. 3, 1917; and containing the corporation capital stock tax law and ruling thereon; federal estate tax, excise, and miscellaneous war taxes; and the New York state income tax statute applicable to manufacturing and mercantile corporations. 2d ed. N. Y., Macmillan. [c. '17-'18] 24+364 p. O $2.50 n.

Nelson, T: Practical loom fixing. [Charlotte, N. C., Clark Pub.] '17 c. '18 93 p. il. diagrs. 8° $1.25

O'Brien, E: Jos. Harrington, ed. The masque of poets; a collection of new poems by contemporary American poets. N. Y., Dodd, Mead. [c. '17-'18] 15+133 p. D $1.25 n.

O'Brien, Pat. Alva. Outwitting the Hun; my escape from a German prison camp. N. Y., Harper. [c. '18] 283 p. il. pls. por. facsms. D $1.50 n.
Experiences of a lieutenant of the Royal Flying Corps as prisoner of war and details of his escape to the Holland frontier.

Oddsson, Bp. Gísli. Annalium in Islandia farrago; and De mirabilibus Islandiae; ed. with an introd. and notes by Halldór Hermannsson. Ithaca, N. Y., Cornell Univ. Lib. '17 15+84 p. 8° (Islandica, 10) pap. $1

Opdycke, J: Baker, and Drew, Celia A. Commercial letters. N. Y., Holt. [c. '18] 5+395 p. il. forms O $1.50 n.

Oppenheim, E: Phillips. The pawns count; with front. by F. Vaux Wilson. Bost., Little, Brown. c. 315 p. D $1.50 n.
John Lutchester, English secret service, Oscar Fischer, German-American, and Pamela Van Teyl of New York are trying to secure a formula for a new explosive which Captain Graham of the British army has perfected and then indiscreetly discussed. Graham disappears, and in the search for the precious formula Fischer adopts unscrupulous means to get it from Pamela whom he believes possesses it. Fischer is foiled by his rival Lutchester, not only in regard to the formula, but also in his attempt to win Pamela's love.

Parkhurst, Frederic A: The science of management. Cleveland, O. [The author, 2800 Harvard Ave.] c. 9+203 p. O $3
Text prepared for a course given at Case School of Applied Science, 1917-18, containing chapters on integral parts of the subject.

Pedriel-Vaissiéres, J. Rupert Brooke's death and burial; tr. from the French by Vincent O'Sullivan. New Haven, Ct., Brick Row Print and Book Shop, 104 High St. 11 p. 8° bds. $1 n.

Pennypacker, S: Whitaker. The autobiography of a Pennsylvanian. Phil., Winston. c. 564 p. il. pls. pors. facsms. O $3 n.
Life story of Samuel Pennypacker, governor of Pennsylvania, 1903-1907. In recording the events of his varied life, he also gives much history of the state.

Perry, Horace. Theories of energy. N. Y., Putnam. c. 7+231 p. D $1.75 n.
Harmonizes the different forms of energy by the theory of the energetic atom and the theory of energizement.

Picard, Jean Alcide. Cortina French-English soldiers handbook. N. Y., Cortina Academy of Languages [12 E. 46th St.] '17 c. 95 p. il. music T 50 c.
French phrase book and convenient compendium of information for soldiers.

Porter, Mrs. Eleanor Hodgman [Eleanor Stuart, pseud.]. Oh, Money! Money!; a novel. Bost., Houghton Mifflin. c. 7+320 p. il. pls. D $1.50 n.
Stanley Fulton, bachelor of fifty and multimillionaire, decides to bequeath $100,000 to each of three cousins, then, under an assumed name, see how each one can stand it. Frank, James and Flora Blaisdell are the recipients of the fortunes. What happens to each one, and to Stanley Fulton himself, known as John Smith in Hillerton, constitutes both the story and the romance.

Pringle, Cyrus. The record of a Quaker conscience; Cyrus Pringle's diary; with an introd. by Rufus M. Jones. N. Y., Macmillan. c. '13-'18 93 p. S 60 c. n.
Diary of a young Quaker drafted into the Union Army in 1863. The law allowed a person whose religious scruples prevented him from fighting the privilege of paying a fine. However, Pringle's conscience will not let him pay this fine. An uncle, with well-meant kindness, surreptitiously proposes to pay the sum, but Pringle refuses the offer and suffers a hard period of imprisonment until released by the War Department.

Randolph, Canon Berkeley W:, comp. A communicant's manual. [N. Y., Macmillan.] '17 128 p. Tt 30 c. n.

Redmond, Maj. W: Hoey Kearney. Trench pictures from France; with a biographical introd. by E. M. Smith-Dampier. N. Y., Doran. [c. '18] 175 p. il. pors. D $1.25 n.
Articles concerning life at the front, most of which appeared in the *Daily Chronicle* under a pseudonym. Author was killed in action in 1917.

Remey, C: Mason. Mashrak-el-Azkar; descriptive of the Bahai temple and illustrative of an exhibition of preliminary designs for the first Mashrak-el-Azkar to be built in America, showing nine varying treatments in different styles of architecture. [Chic., Bahai Pub. Soc., Box 283] 123 p. il. mounted pls. pors. plans 4° $1

Rittenhouse, C: F., and Clapp, Philip F. Accounting theory and practice—unit 2. N. Y., McGraw-Hill. $2.50 n.

Roberts, Cecil. Twenty-six poems. N. Y., Dodd, Mead. '17 91 p. D $1.25 n.

Roberts, E. M. A flying fighter; an American above the lines in France. N. Y., Harper. [c. '18] 338 p. il. pls. pors. D $1.50 n.

Story of three years of active service on the Western Front, most of the time in the Flying Corps.

Schelling, Felix Emanuel. Thor; and some other war rhymes. [Phil., Mrs. J. P. W. Crawford, 4010 Pine St.] 62 p. D 75 c.; pap. 50 c.

Schreiner, G: Abel. The iron ration; three years in warring Central Europe. N. Y., Harper. [c. '18] 385 p. il. pls. O $2 n.

Uncensored facts about war-time Germany and her allies covering problems of food, labor, agriculture, sex morality. Author spent three years in Central Europe as correspondent for the Associated Press of America.

Scovill, Hiram T. Farm accounting. N. Y., Appleton. c. 21+429 p. tabs. D $2 n.

Shows how to keep an exact record of farming operations and analyze them in a way to insure the greatest financial benefit therefrom. Applies the fundamental principles of commercial accounting. Author is professor of accountancy, University of Illinois.

Secrist, Horace. An introduction to statistical methods; a textbook for college students, a manual for statisticians and business executives. N. Y., Macmillan. '17 c. 21+482 p. D $2 n.

Author is professor of economics and statistics, Northwestern University.

Shaad, G: Carl. Power stations and transmission; a comprehensive treatise on electric power station equipment, design, and management, and the erection and maintenance of proper transmission lines. [2d ed.] Chic., Am. Technical Soc. '17 c. 86+84 p. il. pl. diagrs. 8° $1

Shortt, Adam. Early economic effects of the war upon Canada. N. Y., Oxford Univ. c. 16+32 p. O (Carnegie Endowment for International Peace, Division of Economics and History, Preliminary economic studies of the war) $1

Paper bound copies supplied gratis by Carnegie Endowment for International Peace.

Shortt, Vere, and Mathews, Frances. The rod of the snake. N. Y., J: Lane. "17 8+310 p. D $1.40 n.

Madame des Barres had power to call forth an evil spirit, which, in the semblance of a monstrous ape, flung itself upon its victims and destroyed them. The only weapon of any avail against this deadly foe was "the rod of the snake," and that was in the possession of a young Irishman, Charlie Shandross, who had picked it up during his wanderings in South Africa, not knowing at the time of its great import. After discovering that Shandross was its possessor, Madame des Barres plotted his destruction and that of Nora, whom he loved, in order to acquire it. The rod, however, saved both the young people, and the evil power, turning upon the woman who had called it forth, destroyed her.

Shunk, W: Findlay. The field engineer; a handy book of practice in the survey, location, and track-work of railroads; containing a large collection of rules and tables, original and selected, applicable to both the standard and the narrow gauge and prepared with special reference to the wants of the young engineer. 21st ed., rev. N. Y., Van Nostrand. [c. '90-'18] 9+345 p. tabs. S $2.50 n.

Smallwood, Julian Chase. Mechanical laboratory methods; the testing of instruments and machines in the mechanical engineering laboratory and in practice; 114 illustrations. 2d ed., rev. and enl. N. Y., Van Nostrand. [c. '14-'18] 399 p. figs. tabs. diagrs. D $3 n.

Southern lumberman's directory of American sawmills and planing mills. [2d ed.] Nashville, Tenn. [J. H. Baird Pub., First Nat. Bank Bldg.] c. 1500 p. 8° hf. leath. $15 bxd.

Speak French; a book for the soldiers; easy lessons in French; a complete vocabulary of military and common words, comparative tables of weights and measures, hints for pronouncing, etc. Cleveland, O., Goldsmith Pub. [812 Huron Road] [c. '17] 118 p. T bds. 10 c.

Spencer, Guilford Lawson. Manual de fabricantes de azucar de caña y guimicos azucareros; tr. antorizada de la 6a. edición Inglesa, for Gaston Alonso Cuadrado. N. Y., Wiley. 17+617 p. il. 16° $5 n.

Sperry, C: S. A preliminary course in differential equations. Boulder, Colo., The author. '17 c. 56 p. diagrs. 8° bds. 50 c. n.

Squire, Jack Collings. Tricks of the trade [poems]. N. Y., Putnam. '17 6+81 p. D $1.25 n.

Verses parodying the style of many well-known poets.

Steele, J. E. Naval architecture. Pt. 1. [N. Y., Putnam.] '17 141 p. figs. O (Cambridge technical ser.) $1.60 n.

Stejneger, Leonhard Hess, and Barbour, T: A check list of North American amphibians and reptiles. Cambridge, Mass., Harvard Univ. '17 c. 125 p. 8° $2.50 n.; pap. $2.25 n.

Stuyvesant, Peter. The great adventure. Cin., Standard Pub. [c. '18] 340 p. il. pls. D $1.50

Narrative of seventeenth century Dutch life translated into English for the first time. Tells how Will Gerrits, the rather unsatisfactory son of a Dutch carpenter, came to the new world, made good and married the daughter of the governor. Story is a portrayal of Dutch character and customs.

Sunderland, Jabez T: Rising Japan; is she a menace or a comrade to be welcomed in the fraternity of nations?; with a foreword by Lindsay Russell. N. Y., Putnam. c. 11+220 p. D $1.25 n.

Study of development and spirit of Japan. Index. Author was Billings lecturer (1913-14) in Japan, China, and India.

Svensen, Carl L. Essentials of drafting; a text and problem book for apprentice, trade and evening technical schools. N. Y., Van Nostrand. c. 14+184 p. il. figs. O $1.50 n.

Author is assistant professor of engineering drawing in Ohio State University.

A handbook on piping; 359 il., 8 folding plates. N. Y., Van Nostrand. c. 8+359 p. figs. tabs. O $4 n.

Swann, G: Betts. The parables of Jesus. Earlington, Ky., The author. c. 280 p. 12° $1.25

Syracuse. Public Library. Twelve hundred books of good reading; fiction, biography, poetry, and miscellaneous; for high school students and others; comp. by the English Department of the Syracuse high schools and the staff of the Syracuse public library. Syracuse, N. Y., The library. 28 p. T pap.

Talbot, Bp. Ethelbert. My people of the plains. [New and cheaper ed.] N. Y., Harper. [c. '06] 10+264 p. por. D $1.50 n.

Teasley, Dan. Otis. Historical geography of the Bible. Anderson, Ind., Gospel Trumpet Co. [c. '17] 503 p. il. pls. maps 12° $1 n.

Thacher, Mrs. Lucy W. The listening child; a selection from the stores of English verse, made for the youngest readers and hearers; with an introductory note by T: Wentworth Higginson. [New ed.] N. Y., Macmillan. [c. '99-'17] 29+408 p. O $1 n.

Thomas, C: Swann, ed. Collection of short stories; Atlantic narratives, first series. Bost., Atlantic Monthly Press. c. 350 p. 12° (Atlantic texts) $1 n.

Toynbee, Arnold Jos. Turkey: a past and a future. N. Y., Doran. '17 85 p. col. fold. map O pap. 15 c. n.

Historical sketch of Turkey in the light of present affairs.

Train, Arth. Cheney. The earthquake. N. Y., Scribner. c. 307 p. D $1.50 n.

John Stanton had gone with his wife and daughter to Japan to recover from a breakdown. He comes back after America has declared war to find his son Jack at Plattsburg, his salary greatly reduced, and the need for a complete readjustment of ideas as well as life. Story shows the family meeting their problems in a spirit of patriotic co-operation.

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Vanderwalker, Fred Norman. Estimates, costs and profits for house painting and interior decorating. Rev. ed. Chic., Drake, 1006 S. Michigan Ave. [c. '17] 133 p. il. 12° $1

Wagner, F: H: Coal gas residuals. 2d ed., rev. and enl. N. Y., McGraw-Hill. 214 p. il. 8° $2.50 n.

Walker, Williston, D.D. A history of the Christian church. N. Y., Scribner. c. 13+624 p. (12⅛ p. bibl.) col. maps O $3 n.

One volume history of the church, tracing its origin, early development, the Reformation, influences resulting in tendencies of the church to-day, and growth of doctrine. Index. Author is professor of ecclesiastical history, Yale University.

Ward, Rob. DeCourcy. Climate; considered especially in relation to man. 2d ed., rev. N. Y., Putnam. c. '08-'18 15+380 p. figs. O (Science ser.) $2 n.

Warner, Arth. R. Coal tar distillation; and working up of tar products. 2d ed., rev. and enl. N. Y., Van Nostrand. 314 p. 8° $3.50 n.

Washington. State College, Pullman. Library. Food economy for the housewife; (bibliography); comp. by Leila W. Hunt and Linda M. Clatworthy. Pullman, Wash., The library. '17 34 p. 8° (Bulletin 3)

Waterman, T: Talbot. The Yana Indians. Berkeley, Cal., Univ. of Cal. 35—102 p. il. pls. fold map Q (Pubs. in Am. archaeology and ethnology, v. 13, no. 2) pap. 75 c.

Wells, Carolyn. Vicky Van; with a front. in col. by Gayle Hoskins. Phil., Lippincott. [c. '17-'18] 304 p. D $1.35 n.

A multi-millionaire masquerading under a false name is murdered in the house of Vicky Van, a gay young bachelor girl that evening celebrating her birthday. Calhoun, an attractive young lawyer, tells the story and is in a sense the hero. Fleming Stone, the famous detective, is called in to solve the mystery and does so with the aid of Fibsy, the office boy. Some surprising details about the past life of Vicky Van come to light, but they are not of a nature to interfere with Calhoun's feeling for her.

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Whibley, C: Political portraits. [N. Y., Macmillan] '17 327 p. D $2.50 n.

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Whittlesey, Austin, il. The minor ecclesiastical, domestic, and garden architecture of southern Spain; photographs and drawings; with a preface by Bertram Grosvenor Goodhue. N. Y., Architectural Bk. Pub., 31 E. 12th St. [c. '17] 11 p. 107 pls. f° $13.50

Williams, Arth. Lukyn, D.D. The minor prophets. Hosea, N. Y., Macmillan. '17 69 p. D 60 c. n.

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Yeo, pseud. Soldier men. N. Y., J: Lane. '17 238 p. D $1.25 n.

Sketches of soldier life and character, mostly in Egypt and Gallipoli. Deals with the human aspect of the soldier, and the way in which the incidents of war affect the individual, rather than with the incidents themselves. Author is a young officer who had distinguished himself at Oxford before the war.

Yerta, Gabrielle, and Yerta, Marguerite. Six women and the invasion; with preface by Mrs. Humphry Ward. N. Y., Macmillan. '17 11+377 p. D $2 n.

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The Secret of Hegel, James H. Stirling.

Alabama State Department of Archives and History, Montgomery.
The Bible, Phil., Mathew Carey, October 27, 1802. Quarto, List of Subscribers, pp. 1-7.

American Baptist Publication Society, 514 N. Grand Avenue, St. Louis, Mo.
Elliot's Horae Apocalyptiae.

American Tract Society, Park Ave. and 40th St., New York.
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Cullen, Practice of Medicine.

Holmes Book Co., 333 So. Main St., Los Angeles, Cal.
Little Green Gate, Callahan.
Smart Set, Complete years or file.
Caesar's Column, Donnelly.
Mounted Police of Canada, Burton Deane.

Houghton Mifflin Co., 16 E. 40th St., New York.
Life of an Elephant, pub. Edwin S. Gorham.

"XXX," care Publishers' Weekly.
Bernstein, Evolutionary Socialism, Huebsch.

H. R. Huntting Co., Besse Place, Springfield, Mass.
Greenaway, Apple Pie.
Greenaway, Day in a Child's Life.
Greenaway, Muvver's Spelling Book.
Greenaway, Under the Window.
History of the Hoppers.

Illinois Book Exchange, Lakeside Bldg., Chicago.
Lockwood's 1000 Legal Don'ts.
Baedeker's Guides, any.
Trinity Law Set, 300 vols.
American Digest, 75 vols.

International News Co., 83 Duane St., New York.
Hedin, With the German Armies in the West.

G. W. Jacobs &Co., 1628 Chestnut St., Philadelphia.
Anna Karenina, Constance Garnett trans., pub. John Lane.
Marse's Life of Alexander Hamilton, 2 vols., pub. by L. B. & Co., $4.50.
Life of Alexander Hamilton, John Church Hamilton.
Latin Vulgate Bible, in good condition and good readable type.
Studies of the Portrait of Christ, 2 vols., by George Matheson, D.D., pub by A. C. Armstrong & Son, N. Y.

U. P. James, 127 W. Seventh St., Cincinnati, Ohio.
Pickett, Heart of a Soldier, several copies wanted.

Anton I. Jansky, 19 E. Adams St., Chicago.
Leonard, Handbook of Wrestling.
Mostyn, Kitty's Rival.

Meredith Janvier, 14 W. Hamilton St., Baltimore, Md.
Bryant's Trans. Iliad and Odyssey, 1870-72.
Engelman, Primitive Labor.
Sims, J. Marion, Story of My Life.
Hearn-Gautier, One of Cleopatra's Nights.
Print. Col. Quart., vol. 1, no. 1.
Monsters, Palfyn, Leiden, 1708.
Bierce, A., Shadow on the Dial, first ed.
Mencken, H. L., Nietzsche, Bost., 1908, 2 copies.
Mencken, G. Bernard Shaw, 1905, 2 copies.
King, Charles, The Helmet of Mambrino, N. Y., 1904.
Arabian Nights, vol. 4 only, Benares, 1885.
Stoker, Bram, All titles, N. Y., or Lond. eds.
Epistolae Obscurorum Virorum, Lond., 1909, Stokes.

Johnson's Bookstore, 391 Main St., Springfield, Mass.
The Lower South in American History, Brown, pub. by Macmillan, $1.50.
Set of O. Henry, cloth, authorized edition Review of Reviews.
Passing and Permanent Religion, Minot Savage, pub. Putnam.

E. W. Johnson, 10 W. 28th St., New York.
Sub-Irrigation, Wells, or Sub-Agriculture.
The English Sonnet, Crosland.
Milton's Works, Masson's ed.
Philistine, a set, or vols. bound.

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George I. Jones, 202 S. Clark St., Chicago.

Brown's Law and Lawyers in Literature.
Great Jurists of the World.
Paul Leicester Ford's Collected Essays on the U. S. Constitution.
Judwine, Manufacture of Historical Material.
Judwine, Tort, Crime and Police in Medieval Britain.
Leeson, The Child and the War.
Herrera, Crime and Criminals in Mexico.
Jones, Famous Hardy Murder Trial, Norfolk, Va., 1910.
Shakespeare as a Lawyer, Boston, 1883.
Peek, Social Wreckage, a Review of the Laws of England as to the Effect on the Poor, London, 1888.
Jones & Reno, Memoirs of the Bar of New England.
W. H. S. Garnett, Children and the Law.
Pardon Rules of the Board of Pardons.

Kimball Bros., 46 Columbia St., Albany, N. Y.

Hamilton's Parodies on the Works of English and American Authors, 8 vols.
The Taos Trail.
Longley's Eclectic Manual Phonography.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y.

Court Memoir Series, red cloth, any vol., L. C. Page & Co.
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My Mamie Rose.

P. C. Kullman & Co., 35 Nassau St., New York.

New York Times Current History Indices to vols. 3, 4 and 5.
Copper Hand Book, 1914, 1915 and 1916.

Charles E. Lauriat Co., 385 Washington St., Boston.

How to Know Ducks, Geese and Swans, Cory, Little, Brown & Co.
Chamber's History of the Rebellion.
Journal of the Miraculous Escape of the Young Chevalier.
Manet and French Impressions, Duret.
Our Life in the Swiss Highland, J. A. Symonds.
Expansion of Europe, Muir, pub. by Houghton, Mifflin Co.
Letters of a Post Impressionist, pub. Houghton, M. Co.
LaBruyere's Morals and Manners of the 17th Century.
The Genius, Dreiser.
Life of Cardan, 2 vols., H. Morley, 1854.
Aratus Phaenomena, trans. by Dr. Lamb, 1858.
Astrological Judgment of Diseases, Nicholas Culpeper, about 1650.
Finding a Ship's Position at Sea, Thomas H. Sumner.
Audubon's Quadrupeds, text to folio edition, 3 vols., 8vo, or vols. 2 and 3.
History of the Old and New Testament, Reeve, Boston, Donohue, abou t 1865.

Lemcke & Buechner, 30 W. 27th St., New York.

Abbott, Columbus and the Discovery of America.

Lewis Book Co., 115 So. Spring St., Los Angeles, Cal.

W. S. Dolgliesh's Grammatical Analysis.
J. D. Morell's Analysis of Sentences.
Alex. Bain's English Comp. and Rhetoric.
Les Miserables in Pica type edition.
J. W. McCloud, The Value of Precedents.
An Englishman in Paris, paper or cloth.
Zola, Human Brutes.
Merck's Index, latest.
Fernald's Working Grammar.
Sylvanus Cobb's Thyra.
Danziger, In the Confessional.
Antiquity Unveiled.
Caesar's Column.
Dr. Harnish's Inner Studies.
Young's or Strong's Concordance.

Library Association of Portland, Oregon.

Carr, G. S., Synopsis of Elementary Results in Pure Mathematics.
New International Encyclopaedia, second ed., cloth binding.
New International Yearbook, 1913.

The Library Book Co., 25 West 42d St., New York.

Smith's True Travels, original edition.
Burk's Virginia, 1804-5, vols. 3 and 4 only.

Little, Brown & Co., 34 Beacon St., Boston, Mass.

Hewlett, Pan and Young Shepherd.
Hokusai, Views of Mount Fuji.
Hare, Northeast France.
Wade, Garden in Pink.
Taine, History of French Revolution.
Wilson, Making, Bending and Care of Sails.
Mirror of Nature, trans. by Furness.
Campbell, In Foreign Kitchens.
Old Fashioned Senator (Life of O. H. Platt), Coolidge.

Long Island Book Exchange, P. O. Box 115, Glen Cove, L. I.

Morris, Gouverneur, Memoirs.
Old Garden and Horse Books.
White, Tess of the Storm Country.

Loring, Short & Harmon, 474 Congress St., Portland, Maine.

Breeding & Mendelian Discovery, Darbishire, Cassell.
Wilderness Cry, Day, C. M. Clark.
Ancient Mariner, illus. Dore.
Complete set Holmes Travelogues.
Divine Mystery, Allan Upward, Houghton Mifflin.

W. H. Lowdermilk & Co., 1418 F St., Washington, D. C.

Gilman, Shakespeare's Morals.
History of Banks of All Nations, 4 vols.
Illinois Geological Survey, Worthen, vols. 1, 2, 4, 5.
Hollingsworth, Genealogical Memoranda.
Hough, American Constitutions, 2 vols.
McGuffey, 1st, 2nd, 3rd Readers, before 1870.
McLeod, Theory of Credit.
Washburne, Sketch of Edward Coles.
Winthrop, Military Law, 1895.
Lodge, Raymond.
Tryon, Structural and Systematic Conchology, 1882.
Schopenhauer, World as Will and Idea.
American Geologist, set.
Chadman, Cyclopedia of Law, 12 vols.
Winthrop, Hooker, White, "Makers of America" Series.
Patterson, Nautical Encyclopedia.
Randall, Life's Progressions.
Hammond, History and Genealogy of Descendants of William Hammond.
Riedesel, Madame, Letters and journals relating to American Revolution.
Public Records of Colony of Connecticut, ed. by Trumbull, vols. 1 to 5 inc.
Todd, Glory of Washington.
Year Book of Mexico, 1909-10.

Macauley Bros., 78 Library Ave., Detroit, Mich.

Ridpath's History of the World.

McDevitt-Wilson's, Inc., 30 Church St., New York.

Benthamiana or Select Extracts from Works of Jeramy Bentham, pub. 1844.
Irish Idylls, Barlow.
Graorica, Lawless.
New International Encyclopedia, 2nd ed., one set.
Fechner, Zend-Avesta.
Old London Silver.
Johnson's Essays from the Idler.
The Anzac Book.
Benson, Life and Letters of Maggie Benson.
Whitcomb, History of Bayonne, 6 copies.
London, The Kempton Wace Letters.
St. Aloysius Gonzoga.
Vampire of the Continent.
London, The Kempton Wace Letters.
Tarbel, History of Standard Oil.
Shiras, Bird Photography.
Cook, Our Great Travelers.
Kennard, Encouraging Birds Around the House.
Farrell, Retarded.
Wells, Three Years with the Children.
Kouns, Dorcas, Daughter of Faustina.
Verbitska, Key of Happiness.
Emperor's Test, (Fairy Tales).
Autobiography of George Sand.
James, Saturday's Children.
James, Letters of a Spinster.
Obregon, 10,000 Kilometer Campaigning.

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Joseph McDonough Co., 58 S. Pearl St., Albany, N.Y.

Nantucket Tea Party.

John Jos. McVey, 1229 Arch St., Philadelphia.

Brown & Zoethout, Anatomy and Physiology of the Eye, Hazlitt, Chicago.
Lachlan, Modern Pure Geometry, Macmillan.

R. H. Macy & Co., Herald Square, New York.

Theological Morales, S. T. Nolden, 3 vols.

Patrick F. Madigan, 561 Fifth Ave., New York.

Any Original Letters by Gen. Kosciuszko.
Any books or pamphlets on Kosciuszko.
Any books or letters by the Quincy's.
Any letters by Polish Kings, Authors, Musicians or Statesmen.

The Edw. Malley Co., New Haven, Conn.

Set of Encyclopaedia Britannica, India paper, cloth.

Manhattan Distributing Corporation, 1772 Transportaition Bldg., Chicago, Ill.

Acta ed Decreta Concilii Plenarii Baltimorensis, Baltimore, 1886.
Bassett, A. H., A Concise History of the Methodist Protestant Church, Baltimore, 1882.
Bradford, A Memoir of the Life and Writings of Rev. Jonathan Mayhew, 1747-66, Boston, 1838.
Brinkerhoff, J., History of the True Reformed Dutch Church of the U. S. N. Y., New York Ref. Ch. Bd., 1873.
Concilia Provincilia Baltimori habita ab anno 1829 usque ad annam 1840, Baltimore, 1842.
Conuilii Plenarii Baltimorinus II Acta et Secreta, Baltimore, Murphy, 1863.
Cooper, E., Beams of Light in Early Methodism in America, comp. by George A. Phoebus, N. Y., Phillips & Hunt, 1887.
Hood, J. W., One Hundred Years of the African Methodist Episcopal Zion Chnrch, N. Y., 1895.
Lawrence, J., History of the Church of theUnited Brethren in Christ, 2 vols., Dayton, Ohio, United Brethren Pub., 1860.
Murphy, T., The Presbytery of the Log College, in the cradle of the Presbyterian Church in America, Phila. Presby. Board, 1889.
Paxton, W. E., A History of the Baptists of Louisiana, St. Louis, 1888.
Schenck, W. E., Historical Account of the First Presbyterian Church of Princeton, N. J., Princeton, 1851.
True, B. O., Increase and Characteristics of Connecticut Baptists, Meriden, 1887.
Van Piet, D., Pictures of Early Church Life in New York City, 1893.
Proceedings of the Wesley Historical Society.
Peirce, B., Elementary Treatise on Plane and Spherical Trigonometry, Boston, Monroe, 1852.
Also books relating to early history of Illinois and Indiana.

Jordan Marsh Co., Boston.

Christine Inspiration, Yechton.
Christine of the Hills, Max Pemberton.
Storms and Shipwrecks in Boston Bay, Fitz-Henry Smith, Jr.

Medical Standard Book Co., 301 N. Charles St., Baltimore, Md.

Ludy, Dental State Board Questions and Answers.
Books on Dwelling.
Collins, Useful Alloys for Goldsmiths.
Simpson, Naval Construction.
Mistress Brent.
Gissing, Ionian Sea.
From Yale to Yorktown.
Conterain, Heart of Life.
Chardenals, French Conversation.

Isaac Mendoza Book Co., 17 Ann St., New York.

Inman, Ancient Faiths Embodied in Anc. Names, 2 vols.
Diary of Rev. John Ward, pub. London.
Titherington, Hist. of the Span. Am. War of 1898.
Larwood & Hotton, Hist. of Sign Boards.
Books and pamphlets on Tobacco.
Short autograph letter of Wm. Thomson, author of the Seasons.

W. H. Miner Co., Inc., 3518 Franklin Ave., St. Louis.

Wister, Jimmy John Boss.
Missouri County Histories, any
Poor Richard's Almanac, a facsimile ed., Reeves.

H. A. Moos, 331 W. Commerce St., San Antonio, Texas.

Vawder's Understudy, J. K. Reeve, 2 copies.

Moroney's Book World, 3d and Walnut Sts., Cincinnati, Ohio.

Peter Cooper, On the Game Cock, 1869.
Accounting and Higher Mathematics, quote.
Taylor-Thompson, Reinforced Concrete.
Late Brit. and Internat. Encys., quote sets of authors.
Bk. of Knowledge, Mark Twain, Harvard Classics.
Dr. Chase's and other Receipt Books.
Blavatski's Secret Doctrine, etc.
I. C. S. Electric and other sets.
Browning, complete in 1 vol.
Unit Books, pub. by Howard Wilford Bell, N. Y.

Noah F. Morrison, 314 W. Jersey St., Elizabeth, N. J.

Annals of Albany, vol. 5.

H. S. Nichols, Inc., 17 E. 33d St., New York.

Addison's Works, complete, Bohn's British Classics.
Ancient Egypt, Any works on.
Balzac's Droll Stories, The edition in English with illustrations by Doré.
Banjo Playing, Complete Instruction for Playing the (6) String Banjo (not 5), pub. Boston, 1888 (?).
Bartram, William, Travels in Georgia and the South.
Burns, Robert, A first edition and all the early editions, any original manuscripts, autographs, or anything exceptionally interesting of or relating to.
Carnamo, Louis, How to Live Long.
Carthage, The Rise and Fall of; Any works on.
Clarke, Gabriel, The Secret Citadel.
Costumes and Fashions, Any books on.
Crane, Shephen, The Open Boat.
Creelman, James, On the Great Highway.
Defoe, Daniel, Conjugal Abuse.
Dewey, Dr., The No Breakfast Plan.
Dickens, Charles, First editions, original manuscripts, autographs, or anything exceptionally choice and interesting of or relating to.
Dryden's Works, complete, edited by Scott.
Egypt, Latest Discoveries, by University of Pennsylvania.
Fernald, The Married Woman.
FitzGerald and Bowers, Zone Therapy.
Fowler, Samuel T. or P. Genetics.
Freeley, Mary Belle, Fair to Look Upon, pub. in the Idlewood Series at Chicago, by Morrill, Higgins & Co., and illustrated by William L. Dodge.
Gordon-Cumming, R., Five Years in Far South Africa, pub. by Harpers in 1840?.
Grant, James, Mary of Lorraine.
Grant, James, Montrose.
Harris, Frank, The Bomb.
Harris, Thomas Lake, Any works by.
Haskell, C. C., Perfect Health.
Haywood's Memoirs.
Henry, Alfred H., By Order of the Prophet, Revell.
Hichens, Robert W., Daughters of Babylon.
Hills, On Collecting Coins.
Hugo's Les Miserables, A good edition in French.
Hypnotism, Good standard works on.
Johnson and Huntley's Geology.
Lamb, Charles and Mary, First editions, original manuscripts, autographs or anything exceptionally choice and interesting of or relating to.
Lecky, The Map of Life, pub. by Macmillan.
Loti, Pierre Works, An edition in English.
Malta, Isle of, History of, or any works on.
Maudsley, Responsibility in Mental Diseases, pub. by Lippincott or Appleton.
Mayne, Xavier, Imre, A Memorandum.
Melville, Herman, Typee, Original edition, pub. by Harper's 1849, also any edition.
Mill, John Stuart, On Liberty, An old edition wanted, printed with good type.
Milton's Works, complete, edited by Mason, 1874 edition or 1890 edition.
Molesworth, Mrs. Herr Baby, pub. before 1880.
Morley, Palissy the Potter.
Myers, Gustavus, History of Great American Fortunes.
Near East from Within, The, pub. by Harpers.
Morris, Frank, Moran of the Lady Litty.
Norwalk (Conn.), History of, pub. in the early part

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H. S. Nichols—Continued

of 1800, the author was either the Rev. Hall or Mr. Selleck.
Old Sleuth Series of Detective Fiction, any in book form.
Penn, William, Some Fruits of Solitude, with introduction by Edmund Gosse, pub. by Constable, London, 1907.
Phillips, David Graham, Susan Lenox, first ed.
Pollard, Percival, Their Day in Court (Literary Criticism).
Pope's Works, complete, edited by Elwin and Courtlope, 1871.
Ramsay's Annals of Tennessee.
Reid, Forrest, A Garden God, 1905.
Reid, Forrest, Tale of Two Boys, 1905.
Roman Empresses, The, 2 vols., purple buckram, H. S. Nichols' edition.
Saltus, Edgar, Love and Lore.
Saltus, Edgar, Purple and Fine Women.
Saville, Frank, Beyond and Great South Wall.
Shepherd's Historical Atlas of the World, pub. by Holt.
Sinclair, Upton, The Journal of Arthur Stirling.
Spenser, Edmund, Works, complete, edited by A. B. Grosart, 1882 edition of 1893 edition.
Stevenson, Robert Louis, first editions, original manuscripts, autographs or anything exceptionally choice and interesting of or relating to.
Stoddard, South Sea Idylls.
Stoddard's Lectures, a set.
Sturgis, H. O., Tim, pub. anonymously 1891 (?).
Timbs, John, Curiosities of London.
Timbs, John, Works on Old English Life.
Twain, Mark, First editions, original manuscripts, autographs, or anything exceptionally interesting of or relating to.
Walpole, Horace, Last Journals of, edited by Doran, 1849.
Wright, Mencken and Nathan, Europe after 1815.
Young's Night Thoughts, a good edition, small size, in fine binding.

Norman, Remington Co., Charles St., Baltimore, Md.

Tooley, Life of Florence Nightingale.
Gaskell, Wives and Daughters.
Toley, History of Nursing.
Lane, Marching with Morgan.
Broughton, Second Coming of Christ.
Barrie, Cruises Mainly in Chesapeake Bay.
Mencken, Geo. B. Shaw, 1905 ed.
Stamp Catalog, 1917.

The Nusbaum Book & Art Co., 219 Granby St., Norfolk, Va.

Strickland's Lives of the Queens.
Woodrow Wilson's History of the American People, one five volume set.
Books on Trigonometry.

Old Corner Book Store, Inc., 27 Bromfield St., Boston.

Samuel Brohl and Company, C. V. Cherbuliez.

Horace Y. Otto, Williamsport, Pa.

King Albert's Book.
Husband by Proxy.
Story of the Rod.
E. H. Eaton's Birds of New York.
Vernon Kellog's American Insects.

D. L. Passavant, Zelienople, Pa.

Cook's Voyages, Atlas to 1784 or 1785 ed.
Adams, J. Q., Memoirs, vol. 8 only.
Royall, Anne, Penna Travels, vol. 2.
Bible in Cornish Language.
Pinkerton, Allan, Any his works.

H. E. Pendry Co., Topeka, Kansas.

Ames & Smith, Torts, 2d ed., vol. 1, E. Moore, Eng. Fables.
Florian, French Fables.
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Fearne, Abstemius, Casti, Italian Fables.

Thos. Perkins, Box 50, Boston, Mass.

Maori Art, Hamilton.

N. A. Phemister Co., 42 Broadway, New York.

Cohen & Howell, Trade Unions.

Pierce's Old Book Shop, Berkeley, California.

Science and Health, any date, any binding.
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Books on Chess.

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The Coral, (annual), edited by H. W. Herbert.
Library of American Wit and Humor, 5 vols.

C. S. Pratt, 161 Sixth Ave., New York. [Cash.]

Fr. v. Helle, Jesus Messias, in German.
G. H. Calvert, Wordsworth, L. & S.
Ren. Barnaby Murphy, Sermons.
Giles, Lectures and Esays.
Stiner, Ego and His Own.
Jamieson, Characteristics of Women.
Gustave Aimard, Prairie Hower, clo. or paper.
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Ante-Nicene Fathers, in 10 vols.
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Post-Nicene Fathers, 2nd Series, 14 vols.
Modern Eloquence, Reed.

Presbyterian Board of Publication, 74 Church St., Nashville, Tenn.

Teall, English Compound Words and Phrases.

Presbyterian Board of Publication, 315 N. Tenth St., St. Louis, Mo.

Is Spiritualism of the Devil? Fielding Ould.
The Man of Genius, Cesare Lombroso.

Presbyterian Book Store, Sixth St. and Duquesne Way, Pittsburgh, Pa.

Preparation of World for Christ. 1906 .

Preston & Rounds Co., 98 Westminster St., Providence, R. I.

Coal Trade for 1917, Frederick Saward.
Summers, History of Southwest Virginia.
Waddell, Annal of Augusta County.
De Hass, History of the Early Settlements and Indian Wars of Western Virginia.

John M .Pryse, 26 Charles St., New York.

Adams, Book of the Master.
Das, Science of Emotions, Anything by.
Harper, Stead the Man.
Kingsford, Anna, Life and Letters of.
Pratt, New Aspects of Life and Religion.

Public Library, New Haven, Conn.

German Classics, ed. Francke & Howard, vol. 10.

Public Library, St. Paul, Minn.

Metropolitan Museum of Arts, vol. 3, no. 1, Jan., 1908; vol. 3, no. 2, Feb., 1908; vol. 4, no. 1, Jan., 1909.

Putnams, 2 West 45th St., New York.

Ade's Fables.
Historic Jesus, Lester.
Darwin, Origin of Species, 2 vols., Murray.
Gissing, New Grub St.
The House of the Hidden Places.
M. Bowen, The Sword Decides, The Leopard and the Lily.
Cinq Mars, De Vigny.
Eckstein, Quintius Claudins.
Graham, Neaera.
James, G. P. R., Atilla.
Abbott, Peter Stuyvesant.
Abbott, Ellen Linn.
Abbott, Malleville.
Thaxter, Among the Isles of Shoals.
S. L. Poole, Moors in Spain.
Klaczko, Rome and Renaissance.
Hamerton, Around My House.
Kovalevsky, Sonya.
Celia Thaxter's Letters, first ed.
W. Russell, Sea Children.
Van Vorst, Amanda of the Mill.
Anstey, Black Poodle, Giant's Robe.
Hancock, Complete Kano Jiu Jitsu.
Hancock, Japanese Physical Training.
Porter, Allan Dare and Robert Le Diable.
Sam Lovell's Camps, Robinson.

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North Am. Review, January, 1816; September, 1817.
Appleton's Cyclopedia Am. Biography.
A. L. S. Commodore Stewart.
A. L. S. Commodore Du Pont.

Riverbank Laboratories, Geneva, Kane Co., Ill.

Works on ciphers, cryptography, cryptology, steganology, steganography, pollygraphy, crytomenytics, scotography, and synthemology, also deciphering, published at any time prior to 1825. Please send careful description, date and price.

E. R. Robinson, 410 River St., Troy, N. Y.

Laennec, Our Diseases of the Chest, Phila., 1823.
Elliott, Life of Rev. Robert R. Roberts, N. Y., 1844.
Emory, Life of Rev. John Emory, N. Y., 1841.
Bang's History of Methodist Church, 4 vols., or vols. 3 and 4 only.
Life of Rev. John N. Moffitt (Methodist).
Autocrat of the Nursery (English Juvenile).
The Ballotting Books (early N. Y. land titles), 1825.
Baker, W. S., Washington After the Revolution.
Paul and Park, History of Wells, Vt.
Cholmondeley, M., After All.
Pollen, J. H., Ancient and Modern Furniture.
Davis, R. H., With the Allies, first edition, 1914.
Davis, R. H., In the Fog, Harper, 1901.
10 Peace Logarithmic Tables being U. S. Coast and Geodetic Survey Rept., 1896, part 2, appendix 12.
Teake, W. M., Travels in Greece, 1835.
Funk, History of Mathematics.
Ball, N. W. R., Short Account of History of Mathematics.
Cajori, F., History of Elemenary Mathematics.
Lentner, Third Report N. Y. State Entomologist, 1886.
Entomological News, vol. 8, 1897.
Proceedings of Entomological Soc. of Phila., vols. 1 and 2.

A. M. Robertson, 222 Stockton St., San Francisco.

The Picaroons, Gellett Burgess.

Robson & Adee, Schenectady, N. Y.

Old Saratoga, Brandow.

J. Rosenbaum, 15 Bible House, New York.

Book of Knowledge.
Unrivaled History of the World, Israel Smith Clare, vol. 1 of the 5 vol. ed., cloth binding, red edges.

St. Paul Book & Stationery Co., 55 E. 6th St., St. Paul, Minn.

God's Two Books, Price.

G. Schmitt, 25 Whitehall St., New York.

History of Yachts, A. H. Clark.
Ships and Ways of Other Days, E. Keble-Chatterton.

John E. Scopes & Co., 53 Maiden Lane, Albany, N.Y.

Pouchot, Memoir upon the Late War, 2 vols., 1866.
Dibdin, Tour in France and Germany, 3 vols., 1821.
Melville, Israel Potter, N. Y., 1855.
Ross, History of Long Island, 3 vols., N. Y., 1903.
Earle, Home Life in Colonial Days, Grosset ed.

Scrantom, Wetmore & Co., Rochester, N. Y.

Caesar's Column, Donnelly.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York.

Outlines of Theology, Rewritten and Enlarged, 1890.
Longfellow & Johnson, Hymns of the Spirit, 1864.
Bullock, Municipal Ownership, Debaters' Handbook Series.

Seattle Public Library, Seattle, Washington.

Clark, Alexander Wyant.
Cox, Wisnlow Homer.
Daingerfield, George Inness.
Daingerfield, Ralph Albert Blakelock.
Mather Homer Martin.
Munoz, Francisco de Zurbaran.
Skidmore, John Twachtman.
Valentiner, Michelangelo.

Charles Sessler, 1314 Walnut St., Philadelphia.

Letters of Thomas Carlyle, any volumes.
First American and English editions of works of Thomas Carlyle.
Congreve, Mermaid series.

Charles Sessler—Continued

Sir John Vanbrugh, 2 vols., London, 1893.
Mumford's Rugs, first edition.
Ezakiel Lovett's Poems.
Shopenhauer, Die Welt als Wille und Vorstellung.

John W. Sheehan & Co., 260 Woodward Ave., Detroit, Mich.

The Manipulation of Microscope, E. Bausch.

Shepard Book Co., 408 State St., Salt Lake City, Utah.

Oaspe Bible.
Huntington, O. B., An Eventful Narrative.

The Sherwood Co., 20 John St., New York.

Accountant's Library, odd vols. or 51 vol. set.
Coles, Dry Goods Encyclopaedia.
Catlin, White Pine Basin.
Directory of Merchants and Shippers of World.
Fulton, D., Rum and Romanism.
Forman, Poetical Works and Writings of John Keats
Foster, Life of Stephen Collins.
Great Work, T. K.
Griffith, Shipbuilding.
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